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COST EVALUATION FOR NINE FEDERAL MOTOR VEHICLE STANDARDS VOLUME I FMVSS 105

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De Lorean Motor Company 2401 Elliott Street Troy, Michigan 48084

Contract No. DOT-HS-8-02015 Contract Amt. \$332,007





NOVEMBER 1979 FINAL REPORT

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Technical Report Documentation Page

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DEPARTMENT OF TRANSPORTATION FINAL REPORT 10/78 - 11/79NATIONAL HIGHWAY TRAFFIC SAFETY ADMINISTRATION 14. Spensoring Agency Code 400 SEVENIH STREET, S.W. WASHINGTON, D.C. 20590 15 Supplementary Nates

16. Abstract

The consumer cost was established for the implementation cost of each of the nine Federal Motor Vehicle Safety Standards. The standards study are:

FMVSS 105 Hydraulic Brake Systems on Passenger Cars

FMVSS 108 Side Marker Lamps

FMVSS 122 Motorcycle Brake Systems

FMVSS 202 Head Restraints

FMVSS 207 Seating Systems

FMVSS 213 Child Seating Systems

FMVSS 220 School Bus, Rollover Protection

FMVSS 221 School Bus, Joint Strength

FMVSS 222 School Bus, Seating and Crash Protection

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For each standard a representative sample of makes and models of vehicles or components was established. the components required to meet the standard were purchased and their costs estimated. The first year of the imposition of the standard and the year immediately preceding it were emphasized. By analysis, the consumer costs attributed to the standard for each make and model or components were determined. A weighted average was developed from the samples and applied to the total industry volumes to determine the consumer cost for the implementation of each standard. The weighted average of weight variance due to the implementation of the standard was also determined. The before and after cost variance was not applied to FMVSS 213 Child Seating Systems and the FMVSS 122 Motorcycle Brake Systems.

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ABSTRACT

FMVSS 105 HYDRAULIC BRAKE SYSTEMS IN PASSENGER CARS

Under Contract DOT-HS-8-02015, the Contractor conducted a program to develop the consumer cost and weight variance resulting in the implementation of FMVSS 105 in the 1968 and 1976 passenger vehicles.

An Integrated Cost Sampling Plan was developed that provided for the selection of specimen vehicles from the four classes of vehicles. Total brake systems were purchased for 1966 vehicles and were considered the baseline systems. Cost and weight differential between 1966 and 1968 models was the result of the first implementation. The cost and weight difference between the 1968 and 1976 models was the result of the second implementation.

Automotive industry type teardown and manufacturing cost estimating techniques were applied and developed cost and weight data for the implementation analysis. The volume weighted method was used to establish cost and weight differential for the average in each car class. The Total Industry implementation cost and weight variance per vehicle was determined by applying the 1979 model year volume by class of vehicles to the derived class factors of weight and cost.

The consumer cost per vehicle for the 1968 implementation was \$11.80 and a weight increase of 15.83 pounds. The 1976 implementation consumer cost was \$10.57 with an increase of 25.94 pounds.



PREFACE

The Contractor, the De Lorean Motor Company, in the presentation of the Final Report on the Cost Evaluation for Nine Federal Motor Vehicle Standards has divided the report into six major categories. Each volume contains the complete study related to the designated standard or standards. The Contractor acknowledges the contribution of its staff, the automotive manufacturing community and the automotive dealers. Special acknowledgement is made to the Contract Technical Manager, Mr. Robert Lemmer of the National Highway Traffic Safety Administration, Department of Transportation, for his contributions and timely review throughout the program.

The cost estimating techniques employed in the study are based on automotive industry practice and have been previously used on other programs by the Contractor. The following listing includes recent and current programs using essentially the same estimating procedures and techniques as those employed in this study:

• Contract NHTSA-DOT-HS-701770

Development of a Motor Vehicle Materials Historial, High-Volume Industrial Processing Rates Cost Data Bank - Ford F-100 Truck

FMVSS 201 Study of passenger car requirements as applied to light trucks and vans.

FMVSS 203 and 204 Study of passenger car requirements as applied to light trucks and vans.

• Contract NHTSA-DOT-HS-8-01767

Cost Evaluation of Four Federal Motor Vehicle Safety Standards.

Cost Review of Pedestrian Safety Modifications.

• Contract NHTSA-DOT-HS-9-02258

Cost Evaluation of Three Federal Motor Vehicle Safety Standards.

• Renault USA, Inc.

Consumer Cost Estimate of Subcompact Vehicles.

• De Lorean Motor Company

Manufacturing Cost Studies of Components of lightweight vehicles.

• Contract NHTSA-DOT-HS-9-02112

Preliminary incremental cost estimating for the implementation of the extension of FMVSS 105 to light trucks; vans and MVTs.

Study the cost and weight change for passenger car pedestrian initial impact protection implementation.

Product feasibility, consumer cost and implementation schedule analysis for implementating brake inspectability requirements.

Cost data developed on this program for automotive standards are based on 1979 Model Year Economics and 1978 macro-analysis of automotive and component manufacturers. For standards related to other than automotive manufacturers,

the data is based on 1979 year economics and macroanalysis factors applicable to the manufacturers. Dealer
discount on related automotive products was established
at 16.97% for the industry. A dealer discount of 25%
was applied to the motorcycle related products. The
child seats dealer discounts varied from 40% to 50%.
Distributor cost where applicable is reflected in the
dealer wholesale cost.

In reviewing this report, the reader is cautioned that the application of an average cost per pound factor that can be developed from the data presented could result in serious cost errors. Cost data can only effectively be developed by using manufacturing processing personnel applying automotive cost estimating technology. For any cost factor to be effective the designs, size, construction, and manufacturing techniques must be nearly the same. In this report a considerable variation can be noted in the cost and weight of what appears to be similar components. Only a detailed review of these components would explain the variation.



PROGRAM INDEX

| VOLUME | I | - | FMVSS | 105 | HYDRAULIC BRAKE SYSTEMS ON PASSENGER CARS |
|--------|-----|---|-------|-----|--|
| VOLUME | II | - | FMVSS | 108 | LAMPS, REFLECTIVE DEVICES AND ASSOCIATED EQUIPMENT |
| VOLUME | III | - | FMVSS | 122 | MOTORCYCLE BRAKE SYSTEMS |
| VOLUME | IV | - | FMVSS | 202 | HEAD RESTRAINTS |
| | | | FMVSS | 207 | SEATING SYSTEMS |
| VOLUME | V | _ | FMVSS | 213 | CHILD SEATING SYSTEMS |
| VOLUME | VI | - | FMVSS | 220 | SCHOOL BUS, ROLLOVER PROTECTION |
| | | | FMVSS | 221 | SCHOOL BUS, JOINT STRENGTH |
| | | | FMVSS | 222 | SCHOOL BUS, SEATING AND CRASH PROTECTION |



TABLE OF CONTENTS

VOLUME I

| FMVSS | 10 | 5 | HYDRAUL | IC : | BRAKE | SYST | EMS | FOR | PAS | SSENGER | CARS |
|---------|-------|----|--------------|------|--------|-------|------|------|-----|----------|--------|
| | | | | | | | | | | | PAGE |
| INTRODU | CTI | ON | | | | | | | | | 1 |
| | | | | | | | | | | | |
| INTEGRA | ΓED | SA | MPLING | PLA | N | | | | | | 10 |
| | | | | | | | | | | | |
| COST EV | ALU | ΑТ | ION | | | | | | | | 12 |
| CONGRU | T 0 N | | | | | | | | | | |
| CONCLUS | TON | | | | | | | | | | 26 |
| APPENDI | X Δ | _ | SIIMMARY | ΟF | COMPC | NENT | COST | ΓΔN | D W | JE I CHT | ДАТА |
| | /1 | | DOI:::IIIK I | J1 | 00111 | | 0001 | | , D | | 211111 |
| APPENDI | ХВ | | PHOTOGR | APH | S OF S | SYSTE | MS S | TUDI | ED | | |
| | | | | | | | | | | | |



COST EVALUATION OF NINE FEDERAL MOTOR VEHICLE STANDARDS

VOLUME I FMVSS 105 HYDRAULIC BRAKE SYSTEMS IN PASSENGER CARS

INTRODUCTION

Under Contract DOT-HS-8-02015, the Contractor conducted a program that developed the consumer cost and weight variance resulting from the implementation of FMVSS 105 in the 1968 and 1976 passenger vehicles.

An Integrated Cost Sampling Plan was developed, approved by the Contract Technical Manager, and followed to obtain, if any, changes in cost and weight of the brake system due to implementation of the standard.

Specimen vehicles were selected from all major manufacturers with all four class sizes represented. Total brake systems were purchased for the 1966 baseline systems and the 1968 and 1976 implementation modifications. Automotive industry type teardown and manufacturing cost estimating techniques were applied to develop cost and weight data for the implementation analysis.

Appendix A of this report represents a summary of cost elements and weight of components involved in the study. In Figure 1 elements of component cost are shown. The boxes with the solid lines contain data derived from the cost and weight processing of components of the systems studied. Those with dotted boxes are cost elements considered in the estimating processing and the summarized results are contained in the costs in Appendix A.

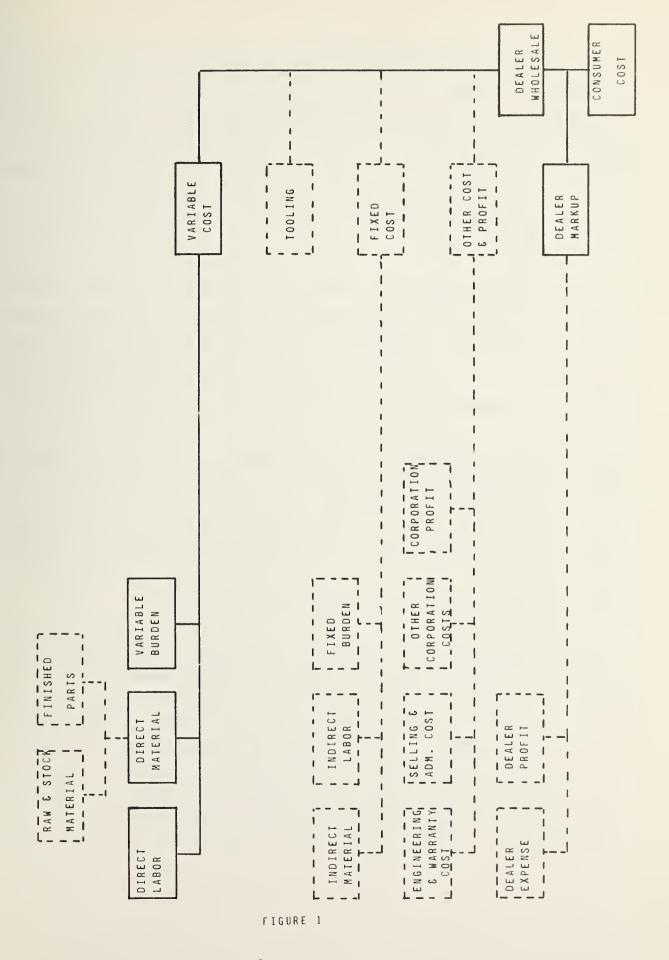
In this study, the consumer cost is the summation of the variable cost, corporation other cost and profit and dealer markup. The variable cost is considered as those costs that vary with the volume of production and consist of the cost of direct material, direct labor and variable burden. The Other Cost and Profit consist of those items identified in Figure 1 and are:

Indirect Material
Indirect Labor
Fixed Burden
Tooling Cost
Engineering and Warranty Cost
Selling and Administration Cost
Other Corporate Costs
Corporation Profits
Distributor Cost

The Dealer-Markup consists of the dealers expense and profit.

The costs included in Appendix A are variable cost, dealer wholesale, dealer mark-up, and consumer cost.

The variable costs of production of components are those incremental costs associated with that component. The major categorical contributors to variable costs are direct labor, direct materials, and variable burden. Other minor contributors to variable cost such as setup costs, where applicable, are included in the variable burden rate.



-3-

Direct labor costs are determined as an average rate depending on the worker classification required to perform the tasks identified in the process study (e.g., punch press operator, drill press operator, machinist). Average labor rates are determined from Union records, Department of Labor statistics, or a combination thereof. Labor fringe benefits and standard allowance for less than 100 percent labor efficiency are included in the average labor rate.

For each component, the process analysis identified the operation, type of equipment, pieces per hour, number of men, and number of machines. This data when extended by information from the data bank and all component operations summarized will produce the total direct labor cost per component.

Direct material costs are those costs associated with the purchase of all material required in the production process. Accordingly, direct material costs include the cost of not only the material in the finished component, but also that of the material scrapped minus salvage price, due to material removal or incorrectly worked components that cannot be salvaged.

Variable burden costs are estimated charges that attempt to account for all other expenses due to the production process and that vary directly with the production volume and that contribute to the cost of sales. Examples of sources of such expenses include, but are not limited to, perishable tools(e.g., drill bits, spot welding tips), fuel and power requirements and direct supervision and clerical. The total of all expenses

vary with the production quantity is estimated, based on a production planning volume. The sum of these expenses is then apportioned to each component on some logical scheme. The amount of apportionment is known as a variable burden rate.

Several methods of applying variable burden have been popularly accepted in the past as well as during current times. Total costs that are apportioned on the number of pieces produced, or material usage, misrepresent true costs whenever parts of different sizes or complexities are produced. Costs apportioned on direct labor misrepresent true costs in a highly automated production process.

This study utilizes a burden rate applied on occupancy time in a given machine, or station, performing a task during the production process. Burden rates are calculated on basis of a combination of machine or station complexity, cycle time, area occupied, and other considerations that more realistically reflect the true rate of apportionment of total variable expenses.

The cost development process and teardown procedure requires that each component be weighed, tagged with identification data, and analyzed for general type of material and manufacturing method utilized. Experienced personnel qualified by many years of production processing were employed to develop the basic data. The processing method, specific manufacturing operation, type of equipment, pieces per hour, number of men, number of machines, general type of material, rough weight of material and tooling costs were all elements of data furnished by the process engineer. A finite estimating

and processing technique utilizes this basic data plus model year economics and volumes contained in a data bank to extend the data into consumer cost.

The data bank contains approximately six hundred operation rates and over sixty materials utilized in the automotive type industry and covers twelve model year economics. In this study, the terms "Model Year Economics" and "Model Year Production Volumes" are utilized. The term model year directly related to a designated year of a vehicle design. Normally in the United States, the model year starts in retail sales approximately in September. The volume is related to the number of vehicles produced of a specific design year vehicle. The term economics relates to the average cost elements involved in the production of a specific car year. The model production years normally are not related to the calendar year or a corporation fiscal year. For this study, the Contract Technical Manager designated the Model Year Economics to be 1979.

The Dealer Wholesale Cost for this study was developed by use of the Macro-analysis Method. A factor expressing the relationship of the variable cost to the Dealer Wholesale Cost was obtained from studying financial data related to the specific industry or manufacturer of the product. The macro-analysis study utilized data obtained from public files, annual financial reports, the 10K Report filed annually by the United States manufacturers and previous cost studies of similar products. The variable cost multiplied by the factor will produce the dealer wholesale cost.

Although other methods can be used to derive a dealer wholesale cost, it is believed by the Contractor

that the variable cost macro-analysis factor method produces an acceptable average dealer wholesale cost. The macro-analysis factor includes:

- A. Indirect labor these costs are determined by apportioning the total estimated wages for indirect labor over the planned production volume. Indirect labor is comprised of, but not limited to, supervision and management, clerical, janitorial, plant security, etc. The total labor cost is not affected by variations in the production rate.
- B. Indirect material these costs are determined by apportioning the total estimated costs for all material necessary for the proper functioning of the manufacturing plant and not related to the finished product over the planned production volume. Indirect materials are comprised of, but not limited to, stationery and office supplies, janitorial supplies, maintenance supplies, first aid and medical supplies, etc.
- C. Fixed burden is determined by apportioning the remaining estimated expenses related to the operation of a manufacturing plant over the planned production volume. All such expenses are conveniently accumulated categorically as burden. Such expenses are comprised of, but not limited to, property taxes, insurance costs, depreciation charges on buildings and capital equipment, etc.

- Tooling cost is determined by apportioning the D. total expense by special tooling to manufacture a component over the entire life production volume of that component. This cost factor could vary as the component or sub-component could have several years application beyond the study period of a program. Further, the component or sub-component could be extended over several product lines. Thus the years of amortization and production volumes could have a definite bearing on the tooling cost of the component. With this knowledge, the process engineer would be required to use judgment in the application of the amortization and volume factor.
- E. Other Cost and Profit include items of engineering cost, warranty costs, selling and administrative costs, corporate burden and taxes (excluding factory burden and taxes), corporate depreciation and maintenance (excluding factory depreciation and maintenance), and other corporate costs and profit.

The dealer wholesale cost could be derived by the method of applying individual detailed cost factors stated above to the variable cost. This would produce a very accurate dealer wholesale cost. However, the data to accomplish this would not be available publicly or could it be expected that such confidential data would be made available for study groups.

Dealer Markup is the summation of all costs incurred in the operation of a dealership (salaries, taxes, depreciation, advertising, maintenance, etc.) and the dealer's profit. The Contractor was cognizant of a potential problem in attempting to arrive at an equitable dealer markup to apply in the cost calculations. The United States dealer is an independent business man over whom the manufacturer can exercise only limited controls. Although manufacturers have suggested retail prices, the dealer is actually free to bargain with each customer to establish the selling price for a vehicle. For this study it is assumed that the dealer's markup is based upon the full suggested price and is reflected in the consumer cost of the system or components studied.

Appendix B contained photographs for each system studied. These photographs provide a quick overview of the various systems.

Cost and weight data in Appendix A shows data to four decimal places. This does not indicate the degree of accuracy, but rather the result of the system used to develop the final weight and costs.

INTEGRATED COST SAMPLING PLAN

The Contractor developed an Integrated Cost Sampling Plan that designated specimen brake systems from related 1966, 1968 and 1976 passenger cars. All four major size passenger car classifications were represented. Table 1 indicates the passenger car system selected for the study.

Each system was subjected to a manufacturing cost analysis of the automotive manufacturing type. All components were disassembled and torn down to the most practical level necessary to produce reliable basic data. The processing of the data was previously described in the introduction.

Incremental consumer cost and weight variance of brake systems between model production years 1966 and 1968 specimens are considered the consumer cost and weight variance resulting from the implementation of the 1968 standard.

Incremental consumer cost and weight variance of brake systems between model production years 1968 and 1976 specimens are considered the consumer cost and weight variance from the implementation of the 1975 standard on the 1976 vehicles.

TABLE 1

FMVSS 105 HYDRAULIC BRAKE SYSTEMS IN PASSENGER CARS

MAKES AND MODELS OF BRAKING SYSTEM COMPONENTS STUDIED.

MANUFACTURER

MODEL PRODUCTION YEAR

1966 and 1968

1976

AMERICAN MOTORS RAMBLER

GREMLIN

CHRYSLER

VALIANT FURY

VALIANT

FURY

FORD

FALCON

MAVERICK

GALAXIE

GALAXIE

LINCOLN CONTINENTAL LINCOLN CONTINENTAL

GENERAL MOTORS

CHEVROLET CHEVY II CHEVROLET CHEVELLE CHEVROLET CAPRICE PONTIAC BONNEVILLE CHEVROLET NOVA

CHEVROLET CHEVELLE CHEVROLET CAPRICE PONTIAC BONNEVILLE

BUICK ELECTRA BUICK ELECTRA

TOYOTA

COROLLA* CORONA

COROLLA

CORONA

VOLKSWAGEN

BEETLE

BEETLE

*NOT AVAILABLE IN 1966

The Contractor has studied the history of the hydraulic brake systems standards. It was first proposed in February 1967 to become effective January 1, 1968. In August 1972 a major amendment was published as FMVSS 105a. significantly upgraded the standard and extended its applicability to multipurpose passenger vehicles, trucks, and buses equipped with hydraulic brake systems. This was proposed to become effective September 1, 1974, later delayed one year to September 1, 1975 and revised in a standard published May 18, 1973. This was followed by a revision to Standard 105-75 in February 1974. standard resulted in a general upgrading of braking performance. It was made applicable to passenger cars and to school buses manufactured on and after April 1, 1977 with hydraulic service brake systems. This study developed the implemented cost and weight variance for the standard change in the 1968 and 1976 model passenger cars.

The following components of the brake system were purchased and were the basis for the analysis:

Front brake assembly complete
Rear brake assembly complete
Master cylinder and power booster (if required)
Foot pedal and linkage
Brake system tubing and fittings
Warning light
Proportional Valve
Parking brake system

Each system was subjected to a manufacturing cost analysis of the automotive manufacturing type. Data

were summarized for each system and presented in Appendix A. Costs are based on the 1979 model production year economics and the 1978 automotive financial data for the determination of the macro-analysis factor.

Table 2 presents a consolidated tabulation of the weight variance and consumer cost of each model vehicle brake system studied.

Table 3 through 6 classifies the specimen systems by size class of vehicles and present the average implementation weight variance and consumer cost by size class for the 1968 implementation. The basic line system is the 1966 model. The differential cost and weight between 1966 and 1968 systems is considered the cost and weight variance caused by the implementation of the standard affecting the 1968 models.

Table 7 presents the Total Industry consumer cost and weight variance resulting from the implementation of the standard in 1968. The implementation cost and weight factor determined by class of vehicle was applied to the class volume of the 1979 model year production. A volume weighted implementation cost and weight variance for the United States industry was derived by this process.

Table 8 through 11 present the same type of information as Tables 3 through 6 except the consumer cost and weight variance reflect the differential between the 1968 and 1976. This differential is considered the consumer cost weight variance resulting from the implementation of the standard in the 1976 passenger cars.

Table 12 presents the same type of information as
Table 7 except it reflects the Total Industry consumer cost
and weight resulting from the implementation of the standard
in 1976. The implementation consumer cost and weight
variance is based upon the factor derived from data contained in Tables 8 through 11 and the application of the
factor to the 1979 model production volume. The volume
weighted implementation cost and weight variance for
the Total Industry was derived by this process.

Photographs of all systems studied are presented in Appendix B.

TABLE 2

FMVSS 105 HYDRAULIC BRAKE SYSTEMS IN PASSENGER CARS CONSUMER COST AND WEIGHT OF BRAKE SYSTEMS STUDIED (BASED ON 1979 MODEL PRODUCTION YEAR ECONOMICS)

| | MANUFACTURER | MODEL | SIZE | 1966 MODEL N WEIGHT-POUNDS | YEAR COST \$ | 1968 MODEL YEAR WEIGHT-POUNDS CO | EAR COST \$ | 1976 MODEL YEAR WEIGHT-POUNDS CO | ZAR COST \$ |
|-----|---------------------------------|--|-------|--|--|--|--|--|--|
| | AMERICAN MOTORS RAMBLER-GREMLIN | RAMBLER-CREMLIN | Ö | 119.48 | 246.85 | 121.53 | 248.41 | 168.30 | 232.78 |
| | CHYRSLER | VAL.IANT FURY | လ | 108.33 148.91 | 204.28 232.48 | 117.14 166.55 | 235.77 250.06 | 150.48 153.90 | 265.99 |
| -1 | FORD | FALCON-MAVERICK GALAXIE LINCOLN CONTINENTAL | လလ | 101.32 148.86 196.25 | 204.28 241.45 282.82 | 130.64 173.89 194.95 | 282.48 295.14 290.35 | 153.04 210.92 194.00 | 254.41 301.75 315.62 |
| 5 – | GENERAL MOTORS | CHEVROLET-CHEVY IINOVA -CHEVELLE -CAPRICE PONTIAC-BONNEVILLE BUICK-ELECTRA | SSSHC | 114.86 100.12 142.62 153.58 198.90 | 222.59 217.93 227.68 231.57 247.32 | 134.32 118.34 160.95 167.69 193.35 | 239.08 217.60 225.20 235.50 281.09 | 158.98 163.81 176.26 190.02 172.41 | 240.62 248.68 229.60 224.09 230.87 |
| | TOYOTA | COROLLA | SC | 81.33 | 178.32 | 59.93 101.52 | 170.39 202.74 | 98.91 114.68 | 225.67 |
| | VOLKSWAGEN | BEETLE | SC | 73.74 | 186.09 | 89.68 | 202.30 | 86.79 | 202.47 |
| | | | | | | | | | |

SC-SUBCOMPACT C-COMPACT I-INTERMEDIATE S-STANDARD

TABLE 3

WEIGHTED AVERAGE CONSUMER COST AND WEIGHT VARIANCE RESULTING FROM IMPLEMENTATION OF FMVSS 105 IN 1968 ON SPECIMEN VEHICLES (BASED ON 1979 MODEL PRODUCTION YEAR ECONOMICS)

CLASS - SUBCOMPACT

| SYSTEM CONSUMER COST (DOLLARS) 1966 1968 MODEL MODEL IMPLEMENTATION | 1 | 24.42 | 16.21 | | 16.80 |
|---|----------|--------|---------------|--------------------------|--|
| CONSUMER 1968 MODEL | 170.39 | 202.74 | 186.09 202.30 | | |
| SYSTEM 1966 MODEL | * | 178.32 | 186.09 | | |
| SYSTEM WEIGHT (POUNDS) 56 1968 0EL MODEL IMPLEMENTATION | I | 20.19 | 12.94 | | 13.46 |
| TEM WEIGH 1968 MODEL | 59.93 | 101.52 | 89.98 | | |
| SYST 1966 MODEL | * | 81.33 | 73.74 | | |
| 1968 MODEL PRODUCTION VOLUME | 36,193** | 29,613 | 380,719 | 410,332 | ACT STUDIED |
| MODEL | COROLLA | CORONA | BEETLE | T STUDIED | E OF SUBCOMPA |
| MANUFACTURER | - TOYOTA | | VOLKSWAGEN | TOTAL SUBCOMPACT STUDIED | WEIGHTED AVERAGE OF SUBCOMPACT STUDIED |

* NOT AVAILABLE IN 1966 ** NOT INCLUDED IN TOTAL

TABLE 4

WEIGHTED AVERAGE CONSUMER COST AND WEIGHT VARIANCE RESULTING FROM

| 8 di | SYSTEM CONSUME 1966 1968 MODEL MODEL 246.85 248.41 204.28 235.77 204.28 282.48 2022.59 239.08 | SYSTEM 1966 MODEL 246.85 204.28 204.28 204.28 | 1968 MODEL ROUGHTON OF FMVSS 105 IN 1968 ON SPECIMEN VEHICLES (BASED ON 1979 MODEL PRODUCTION YEAR ECONOMICS) 1968 MODEL RODUCTION YEAR ECONOMICS) SYSTEM CONSUMER PRODUCTION 1966 1968 VOLUME MODEL RODEL 81,000 119.48 121.53 2.05 246.85 248.41 110,800 101.32 130.64 29.32 204.28 235.77 41,700 114.86 134.32 19.46 222.59 239.08 | SYSTEM WEIG 1979 MODEL PROJ 1966 1968 MODEL MODEL 119.48 121.53 101.32 130.64 101.32 134.32 | SYS 1966 MODEL 119.48 101.32 101.32 | MODEL 1968 MODEL PRODUCTION VOLUME RAMBLER 81,000 VALIANT 110,800 CHEVROLET— CHEVROLET— CHEVROLET— CHEVR II 201,000 | MODEL RAMBLER VALIANT FALCON CHEVROLET CHEVROLET UDIED | CLASS - COMPACT MANUFACTURER AMERICAN MOTORS RAME CHRYSLER FORD FALC GENERAL MOTORS CHEX CHEX TOTAL COMPACTS STUDIED |
|-------------------|---|---|---|---|--|--|--|---|
| 23.45 | | | 14.44 | | | S STUDIED | OF COMPACT | WEIGHTED AVERAGE OF COMPACTS STUDIED |
| 23 / 5 | | | 11, 1.1, | | | STATE OF STA | 1000 | |
| | | | | | | 434,500 | UDIED | TOTAL COMPACTS ST |
| | | | | | | | | |
| | 239.08 | 222.59 | 19.46 | 134.32 | 114.86 | T- 201,000 | CHEVROLE CHEVY II | GENERAL MOTORS |
| | | | | - - - - - | 701 | 47,100 | T. P. Control | rom |
| | 282.48 | 204.28 | 29.32 | 130.64 | 101.32 | 41 700 | FAI CON | רוסטם |
| | | 204.28 | 8.81 | 117.14 | 108.33 | 110,800 | VALIANT | CHRYSLER |
| | | 246.85 | 2.05 | 121.53 | 119.48 | 81,000 | RAMBLER | AMERICAN MOTORS |
| IMPLEMENTATION | MODEL | MODEL | IMPLEMENTATION | 1968 MODEL | 1966 MODEL | PRODUCTION VOLUME | | |
| ER COST (DOLLARS) | CONSUM | SYSTEM | HT (POUNDS) | TEM WEIG | SYS | 1968 MODEL | MODEL | MANUFACTURER |
| | | | | | | | | CLASS - COMPACT |
| | | (OMICS) | DUCTION YEAR ECON | DEL PRO | M 1979 NC | (BASED | | |
| | ES | EN VEHICI | IN 1968 ON SPECIF | 7SS 105 | ION OF FM | IMPLEMENTAT | > | |

TABLE 5

WEIGHTED AVERAGE CONSUMER COST AND WEIGHT VARIANCE RESULTING FROM IMPLEMENTATION OF FMVSS 105 IN 1968 ON SPECIMEN VEHICLES (BASED ON 1979 MODEL PRODUCTION YEAR ECONOMICS)

CLASS - INTERMEDIATE

| SYSTEM CONSUMER COST (DOLLARS) 1966 1968 MODEL MODEL IMPLEMENTATION | (*33) | | (.33) |
|---|--------------------------------|----------------------------|----------------------------------|
| STEM CONSUMER 6 1968 EL MODEL | 217.93 217.60 | | |
| NOL | | | |
| SYSTEM WEIGHT (POUNDS) 1966 1968 MODEL MODEL IMPLEMENTATION | . 18.22 | | 18.22 |
| SYSTEM WEI 6 1968 EL MODEL | 100.12 118.34 | | |
| | 100, | |)IED |
| 1968 MODEL PRODUCTION VOLUME | CHEVROIET- CHEVELLE 422,900 | 422,900 | EDIATE STUDIED |
| MODEL | CHEVROLET- CHEVELLE 4 | ATE STUDIE | E OF INTERN |
| MANUFACTURER | GENERAL MOTORS | TOTAL INTERMEDIATE STUDIED | WEIGHTED AVERAGE OF INTERMEDIATE |
| | _18_ | | |

TABLE 6

WEIGHTED AVERAGE CONSUMER COST AND WEIGHT VARIANCE RESULTING FROM IMPLEMENTATION OF FMVSS 105 IN 1968 ON SPECIMEN VEHICLES (BASED ON 1979 MODEL PRODUCTION YEAR ECONOMICS)

CLASS - STANDARD

| SYSTEM CONSUMER COST (DOLLARS) 966 1968 ODEL MODEL IMPLEMENTATION | 17.58 | 53.69 | 7.53 | (2.48) | 3.93 | 29.73 | | 18.10 |
|---|----------|---------|-------------------------------|-----------------------------|-------------------------------|------------------|-------------------------|---------------------------------------|
| CONSUMER CO 1968 MODEL IMI | 250.06 | 295.14 | 290.35 | 225.20 | 235.50 | 277.05 | | |
| SYSTEM 1966 MODEL | 232.48 | 241.45 | 282.82 | 227.68 | 231.57 | 247.32 | | |
| SYSTEM WEIGHT (POUNDS) 1968 L MODEL IMPLEMENTATION | 17.64 | 25.03 | (1.30) | 18.33 | 14.11 | (7.37) | | 16.06 |
| TEM WEIGH 1968 MODEL | 166.55 | 173.89 | 194.95 | 160.95 | 167.69 | 191.53 | | |
| SYS' 1966 MODEL | 148.91 | 148.86 | 196.25 | 142.62 | 153.58 | 198.90 | | |
| 1968 MODEL PRODUCTION VOLUME | 285,000 | 790,700 | LINCOLN CONTINENTAL 39,100 | 1,236,400 | PONTIAC BONNEVILLE 457,500 | 375,100 | 3,183,800 | STUDIED |
| MODEL | FURY | GALAXIE | LINCOLN | CHEVROLET- CAPRICE 1,236 | PONTIAC BONNEVILLE | BUICK ELECTRA | STUDIED | OF STANDARDS |
| MANUFACTURER | CHRYSLER | FORD | FORD | GENERAL MOTORS | | | TOTAL STANDARDS STUDIED | WEIGHTED AVERAGE OF STANDARDS STUDIED |

TABLE 7 TOTAL INDUSTRY

89

| WEIGHTED AVERAGE CONSUMER COST AND WEIGHT VARIANCE PER VEHICLE RESULTING FROM THE IMPLEMENTATION OF FMVSS 105 IN 196 (BASED ON 1979 MODEL YEAR ECONOMICS AND VOLUME) | STUDIED WEIGHTED AVERAGE COST/VEHICLE \$ | 16.80 | 23.45 | (.33) | 18.10 | | 11.80 | |
|--|--|------------|-----------|--------------|-----------|---|--|------------------------|
| WEIGHTED AVERAGE CONSUMER COST AND WEIGHT VARIANCE ICLE RESULTING FROM THE IMPLEMENTATION OF FMVSS 10 (BASED ON 1979 MODEL YEAR ECONOMICS AND VOLUME) | STUDLED WEIGHTED AVERAGE WEIGHT/VEHICLE (POUNDS) | 13.46 | 14.44 | 18.22 | 16.06 | | 15.83 | |
| WEIGHTED AVE PER VEHICLE RESULTI (BASED ON 1 | 1979 MODEL PRODUCTION VOLUME | 1,388,755 | 2,239,350 | 2,444,659 | 2,507,159 | 8,579,923 LOW | SS 533,887 244,167 | 9,357,977 |
| | CLASS | SUBCOMPACT | COMPACT | INTERMEDIATE | STANDARD | TOTAL U.S. INDUSTRY LESS VEHICLES BELOW | WEIGHTED AVERAGE OF U.S. INDUSTRY LESS VEHICLES BELOW SPECIALTY LUXURY - INTERMEDIATE | TOTAL U.S. INDUSTRY |

TABLE 8

WEIGHTED AVERAGE CONSUMER COST AND WEIGHT VARIANCE RESULTING FROM IMPLEMENTATION OF FMVSS 105 IN 1976 ON SPECIMEN VEHICLES (BASED ON 1979 MODEL PRODUCTION YEAR ECONOMICS)

| CLASS - SUBCOMPACT | OMPACT | | | | | | | |
|--------------------|---|------------------------|---------------|------------------------|----------------|----------------|------------|--------------------------------|
| MANUFACTURER | MODEL | 1976 MODEL | SYST | SYSTEM WEIGHT (POUNDS) | (POUNDS) | SYSTEM 1968 | CONSUMER C | SYSTEM CONSUMER COST (DOLLARS) |
| | | PRODUCTION | 1968 MODEL | 1976 MODEL | IMPLEMENTATION | MODEL | MODEL | IMPLEMENTATION |
| -2 | COROLLA | 133,204 | 59.93 | 98.91 | 38.98 | 170.39 | 225.67 | 55.28 |
| 1 – | CORONA | | 101.52 | 114.68 | 13.16 | 202.74 | 226.47 | 23.73 |
| VOLKSWAGEN | BEETLE- RABBIT | 121,940 | 86.68 | 86.79 | .11 | 202.30 | 202.47 | .17 |
| TOTAL SUBCC | TOTAL SUBCOMPACT STUDIED 323,480 WEIGHTED AVERAGE OF SUBCOMPACT STUDIED | 323,480 .CT STUDIED | | | 18.87 | | | 27.84 |

TABLE 9

WEIGHTED AVERAGE CONSUMER COST AND WEIGHT VARIANCE RESULTING FROM IMPLEMENTATION OF FMVSS 105 IN 1976 ON SPECIMEN VEHICLES (BASED ON 1979 MODEL PRODUCTION YEAR ECONOMICS)

| DMPACT |
|--------|
| 1 |
| CLASS |

| MANUFACIURER | MODEL | 1976 MODEL PRODUCTION VOLIME | SYST 1968 MODET | SYSTEM WEIGHT (POUNDS) 1976 1 MODEL TAPLEMEN | (POUNDS) | SYSTEM 1968 MODER | CONSUMER C 1976 MONET | SYSTEM CONSUMER COST (DOLLARS) 968 1976 TARRETARTON |
|--------------------------------------|---|--|-----------------------|--|----------|-------------------------|-----------------------------|---|
| - AMERICAN MOTORS | RAMBLER- GREMLIN (CLASSIFICA- TION CHANGE) | | 121.53 | 168.30 | 46.77 | 248.41 | 232.78 | (15.63) |
| CHRYSLER | VALIANT | 85,710 | 117.14 | 150.48 | 33.34 | 235.77 | 265.99 | 30.22 |
| FORD | FALCON- MAVERICK 104,268 | 104,268 | 130.64 | 153.04 | 22.40 | 282.48 | 254.41 | (28.07) |
| GENERAL MOTORS | CHEVROLET CHEVY II- NOVA | CHEVROLET-334,728 CHEVY II- NOVA | 134.32 | 158.98 | 24.66 | 239.08 | 240.62 | 1.54 |
| TOTAL COMPACTS STUDIED | TUDIED | 577,642 | | | | | | |
| WEIGHTED AVERAGE OF COMPACTS STUDIED | OF COMPACTS S | STUDIED | | | 27.57 | | | (1.12) |

TABLE 10

WEIGHTED AVERAGE CONSUMER COST AND WEIGHT VARIANCE RESULTING FROM IMPLEMENTATION OF FMVSS 105 IN 1976 ON SPECIMEN VEHICLES (BASED ON 1979 MODEL PRODUCTION YEAR ECONOMICS)

| | THE P |
|----------------|---------------|
| A CONTRACT | |
| TAPPEDAKENTATE | |
| ۲ | ⊣ 1 |
| 200 | |
| 3 | 3 |

| MANUFACTURER | MODEL | 1976 MODEL PRODUCTION | SYS1 1968 | SYSTEM WEIGHT (POUNDS) | (POUNDS) | SYSTEM 1968 | 1976 | SYSTEM CONSUMER COST (DOLLARS) 1968 1976 |
|---|------------------------|-----------------------------|--------------|------------------------|----------------|----------------|---------------|---|
| | | VOLUME | MODEL | MODEL | IMPLEMENTATION | MODEL | MODEL | IMPLEMENTATION |
| GENERAL MOTORS | CHEVROLET- CHEVELLE | 307,970 | 118.34 | 163.81 | 45.47 | 217.60 | 217.60 248.68 | 31.08 |
| TOTAL INTERMEDIATE STUDIED | TE STUDIED | 307,970 | | | | | | |
| WEIGHTED AVERAGE OF INTERMEDIATES STUDIED | OF INTERMEDIA | ATES STUDIED | | | 45.47 | | | 31.08 |

TABLE 11

WEIGHTED AVERAGE CONSUMER COST AND WEIGHT VARIANCE RESULTING FROM IMPLEMENTATION OF FMVSS 105 IN 1976 ON SPECIMEN VEHICLES (BASED ON 1979 MODEL PRODUCTION YEAR ECONOMICS)

CLASS - STANDARD

| MANUFACTURER | MODEL | 1976 | | | | | | |
|---------------------------------------|------------------------|---------------------|--------------|------------------------|----------------|----------------|--------------|--------------------------------|
| | | MODEL PRODUCTION | SYST 1968 | SYSTEM WEIGHT (POUNDS) | (POUNDS) | SYSTEN 1968 | M CONSUMER (| SYSTEM CONSUMER COST (DOLLARS) |
| | | VOLUME | MODEL | MODEL | IMPLEMENTATION | MODEL | MODEL. | IMPLEMENTATION |
| CHRYSLER | FURY | 50,757 | 166.55 | 153.90 | (12.65) | 250.06 | 277.95 | 27.89 |
| - 5 FORD | GALAXIE | 238,974 | 173.89 | 210.92 | 37.03 | 295.14 | 301.75 | 6.61 |
| FORD | LINCOLN | , 68,646 | 194.95 | 194.00 | (56.) | 290.35 | 315.62 | 25.27 |
| GENERAL MOTORS | CHEVROLET- CAPRICE | 333,976 | 160.95 | 176.26 | 15.31 | 225.20 | 229.60 | 07.4 |
| | PONTIAC- BONNEVILLE | 137,216 | 167.69 | 190.05 | 22.33 | 235.50 | 224.09 | (11.41) |
| | BUICK- ELECTRA | 282,040 | 193.35 | 172.41 | (20.94) | 281.09 | (8.57) | (50.22) |
| TOTAL STANDARD STUDIED | | 1,111,609 | | | | | | |
| WEIGHTED AVERAGE OF STANDARDS STUDIED |)F STANDARDS | STUDIED | | | 9.37 | | | (8.57) |

TOTAL INDUSTRY

WEIGHTED AVERAGE CONSUMER COST AND WEIGHT VARIANCE

| PE | R VEHICLE RESULTING FRO (BASED ON 1979 M | WEIGHTED AVERAGE CONSUMER COST AND WEIGHT VARIANCE PER VEHICLE RESULTING FROM THE IMPLEMENTATION OF FMVSS 105 IN 1976 (BASED ON 1979 MODEL YEAR ECONOMICS AND VOLUME) | (LANCE 7SS 105 IN 1976 IME) |
|---|---|---|---|
| CLASS | 1979 MODEL PRODUCTION VOLUME | STUDIED WEIGHTED AVERAGE WEIGHT/VEHICLE (POUNDS) | STUDIED WEIGHTED AVERAGE COST/VEHICLE \$ |
| SUBCOMPACT | 1,388,755 | 18.87 | 27.84 |
| COMPACT | 2,239,350 | 27.57 | (1.12) |
| INTERMEDIATE | 2,444,659 | 45.47 | 31.08 |
| STANDARD | 2,507,159 | 9.37 | (8.57) |
| TOTAL U.S. INDUSTRY | 8,579,923 | | |
| LESS VEHICLES BELOW | | | |
| WEIGHTED AVERAGE OF U.S. INDUSTRY LESS VEHICLES BELOW SPECIALTY 533 | .S. S BELOW 533,887 | 25.94 | 10.57 |
| INTERMEDIATE | 244,167 | | |
| TOTAL U.S. INDUSTRY | 9,357,977 | | |

CONCLUSION

Based on this study and the weighted volume method of determining the industry average implementation consumer cost and weight variance, the implementation average consumer cost per vehicle for the 1968 implementation was \$11.80 and resulted in a system weight increase of 15.83 pounds. The implementation average cost per vehicle for the 1976 implementation was \$10.57 and results in a system weight increase of 25.94 pounds. No secondary weight or consumer cost is included in this study.

During the process of automotive teardown weight and cost studies, certain component designs and manufacturing methods produce weight and cost data that unless clarified, would leave the reader of the report with questions. Photographs are available in Appendix B that will clarify many questions reflecting design changes and number of actual components required for manufacturing. Such a case is the power booster of the 1968 Falcon and 1976 Maverick. A review of the cost data of these two units in Appendix A-5 indicates that the weight varies from 12.3 pounds to 6.1 pounds and the consumer cost varies from \$37.21 to \$18.91. On page 28, a photograph indicates the reason for such variation. The 1976 design is simple and with extremely few components, the 1968 design has many components requiring additional material and labor to produce.

Following are significant weight and cost variance requiring clarification:

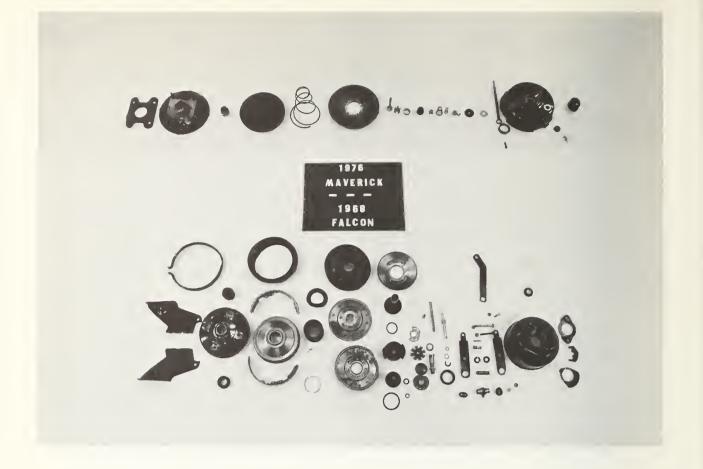
- AMC Rambler-Gremlin 1968 & 1976 System

 The major cause for the weight and cost variance was the change from a drum to a disc design. The use of additional grey iron in the design caused the weight to increase, but the cost was lower due to the significant lower cost of grey iron per pound than previous material used.
- CHRYSLER Fury 1968 & 1976 System

 The rear brake drum was redesigned and resulted in a 14 pound per car reduction of weight between the 1968 and 1976 models.
- FORD Falcon-Maverick 1968 & 1976 System
 Lincoln-Continental 1968 & 1976 System
 On the 1968 models the hub and rotor are separate components, and the 1976 models the hub and rotor are integrated into one part.
- GM Pontiac-Bonneville 1968 & 1976 Model

 A weight increase resulted in the integrated hub
 and rotor from brake system on the Bonneville.

 The 1976 caliper system was simplified and the
 number of components required was reduced.
- GM Buick-Electra 1968 Model (See Appendix A-12)
 The consumer cost of the Front Brake Assembly
 was relatively high compared to other models.
 This high cost was a result of the manufacturing
 method and material selection to produce the four
 cylinder calipers.



DESIGN COMPARISON BETWEEN THE 1968 FORD FALCON AND THE 1976 FORD MAVERICK POWER BOOSTER

APPENDIX A

SUMMARY OF COMPONENT COST AND WEIGHT DATA

FMVSS - 105 HYDRAULIC BRAKE SYSTEM IN PASSENGER CARS SUMMARY OF COMPONENT COST AND WEIGHT DATA

| | 3 | | | F | | | LSOO | COST PER VEHICLE | LE \$ | | |
|--|---------|----------|----------|---------|----------|---------------|---------|------------------|----------|---------|----------|
| | Per | Material | Weight | Tooling | | VARIABLE COST | E COST | | Whole- | Dealer | Consumer |
| Item AMERICAN MOTURS | Vehicle | | | (2000) | Material | Labor | Burden | Total | Cost | Markup | Cost |
| 1966 AMERICAN RAYBIER | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | ı | VAR | 51.0808 | 1095. | 11.7077 | 10.9597 | 26.1363 | 48.8037 | 65.2652 | 13.3141 | 78. 5793 |
| REAR BRAKE ASSEMBLY | ı | VAR | 41.4956 | 1040. | 10.8291 | 11.5193 | 27.9298 | 50.2782 | 67.2370 | 13.7164 | 80.9534 |
| MASTER CYLINDER | - | VAR | 5.1801 | 595. | 1.5065 | 3.3200 | 6.0746 | 10.9011 | 14.5780 | 2.9740 | 17.5520 |
| FOOT PEDAL AND LINKAGE | ı | VAR | 2.8891 | 240. | 1.2988 | 1.2585 | 2.4617 | 5.0190 | 6.7119 | 2.0404 | 8.7523 |
| POWER BOOSTER | - | VAR | 9.1383 | 1740. | 9996.9 | 4.2075 | 5.8745 | 17.0486 | 22.7990 | 4.6511 | 27.4501 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 1.8879 | 145. | 6.4873 | 2.2067 | 2.2999 | 10.9939 | 14.7021 | 2.9993 | 17.7014 |
| PARKING BRAKE SYSTEM | ı | VAR | 7.8063 | 785. | 3.2838 | 2.6433 | 3.9253 | 9.8524 | 13.1756 | 2.6878 | 15.8634 |
| TOTAL | ı | VAR | 119.4781 | .0799 | 42.0798 | 36.1150 | 74.7021 | 152.8969 | 204.4688 | 42.3831 | 246.8519 |
| 1968 AMERICAN RAMBLER | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | ı | VAR | 50.8312 | .596 | 11.3785 | 9.1219 | 22.0285 | 42.5289 | 56.8739 | 11.6023 | 68.4762 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 40.9560 | 1045. | 11.5068 | 11.7803 | 28.4982 | 51.7853 | 69.2525 | 14.1275 | 83.3800 |
| MASTER CYLINDER | ı | VAR | 5.3901 | 605. | 2.5793 | 3.3332 | 6.8233 | 12.7358 | 17.0316 | 3.4744 | 20.5060 |
| FOOT PEDAL AND LINKAGE | ı | VAR | 3.3603 | 240. | 1.5136 | 1.0036 | 2.2591 | 4.7763 | 6.3873 | 1.3031 | 7.6904 |
| POWER BOOSTER | I | VAR | 10.1383 | 1715. | 7.8808 | 3.9601 | 6.0591 | 17.9000 | 23.9377 | 4.8833 | 28.8210 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 3.0502 | 390. | 8.0563 | 2.9175 | 3.9236 | 14.8974 | 19.9223 | 3.9924 | 23.9147 |
| PARKING BRAKE SYSTEM | ı | VAR | 7.8063 | 785. | 3.2802 | 2.3499 | 4.0734 | 9.7035 | 12.9765 | 2.6472 | 15.6237 |
| TOTAL | ı | VAR | 121.5324 | 5745. | 46.1955 | 34.4665 | 73.6652 | 154.3272 | 206.3818 | 42.0302 | 248.4120 |
| 1976 AMERICAN RANBLER | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | I | VAR | 85.5484 | 745. | 17.0634 | 6.3549 | 15.3186 | 38.7369 | 51.8029 | 10.5677 | 62.3706 |
| REAR BRAKE ASSEMBLY | ı | VAR | 51.6496 | 1245. | 13.6766 | 10.5592 | 23.9753 | 48.2111 | 64.4727 | 13.1524 | 77.6251 |
| MASTER CYLINDER | ı | VAR | 7.1502 | 470. | 1.7789 | 2.8617 | 5.5521 | 10.1927 | 13.6307 | 2.7807 | 16.4114 |
| FOOT PEDAL AND LINKAGE | ı | VAR | 2.9235 | 255. | 1.2486 | 0.8852 | 1.8275 | 3.9613 | 5.2974 | 1.6105 | 6.9079 |
| POWER BOOSTER | 1 | VAR | 9,4563 | 867. | 6.6862 | 2.6885 | 5.5327 | 14.9074 | 19.9357 | 4.0668 | 24.0025 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | ı | VAR | 4.4692 | 310. | 10.9863 | 2.7813 | 4.0244 | 17.7920 | 23.7932 | 4.8539 | 28.6471 |
| PARKING BRAKE SYSTEM | 1 | VAR | 7.1038 | 815. | 2.7669 | 3.3307 | 4.3445 | 10.4421 | 13.9642 | 2.8487 | 16.8129 |
| rorst. | - | VAR | 168.3010 | 4707. | 54.2063 | 29,4615 | 60.5751 | 144.2435 | 192.8968 | 39.8807 | 232,7775 |
| | | | | | | | | | | | |

| | | | | | | | COS | COST PER VEHICLE | S III | | |
|--|----------------|----------|----------|--------------------|----------|---------------|-------------------|------------------|------------------------|------------------|----------|
| | Req'd | : | - | Total | | | н. | | | | |
| Item CHRYSLER CORPORATION | Per Vehicle | Material | Weight | Tooling (\$000) | Material | VARIABLE COST | LE COST Burden | Total | whole- sale Cost | Dealer Markup | Consumer |
| 1966 CHRYSLER VALLANT | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | ı | VAR | 46.6604 | 1000. | 12.2061 | 8.9699 | 19.6771 | 40.8531 | 54.6329 | 11.1451 | 65.7780 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 39.9576 | 972. | 11.5911 | 8.1333 | 17.6937 | 37.4181 | 50.0392 | 10.2080 | 60.2472 |
| MASTER CYLINDER | 1 | VAR | 4.0086 | 284. | 1.0487 | 2:2601 | 3.8600 | 7.1688 | 9.5868 | 1.9558 | 11.5426 |
| FOOT PEDAL AND LINKAGE | - | VAR | 2.3647 | 109. | 0.9365 | 0.7954 | 2.3316 | 4.0635 | 5.4341 | 1.1086 | 6.5427 |
| POWER BOOSTER | ı | VAR | 6.4929 | 605. | 5.7119 | 2.8443 | 5.4297 | 13.9859 | 18.7033 | 3.8150 | 22.5183 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 3.3449 | 265. | 8.6641 | 2.3160 | 3.5115 | 14.4916 | 19.3796 | 3.9535 | 23.3331 |
| PARKING BRAKE SYSTEM | 1 | VAR | 5.4975 | 396. | 1.8655 | 3.3240 | 3.7041 | 8.8936 | 11.8934 | 2.4263 | 14.3197 |
| TOTAL | - | VAR | 108.3266 | 3631. | 42.0239 | 28.6430 | 56.2077 | 126.8746 | 169.6693 | 34.6123 | 204.2816 |
| 1968 CHRYSLER VALIANT | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 45.5728 | 1110. | 12.8876 | 9.2865 | 20.8207 | 42.9948 | 57.4969 | 11.72% | 69.2263 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 41.0142 | 825. | 11.5602 | 9.0672 | 18.2527 | 38.8801 | 51.9944 | 10.6068 | 62.6012 |
| MASTER CYLINDER | ı | VAR | 6.0462 | 357. | 1.5190 | 2.9770 | 5.8702 | 10.3662 | 13.8627 | 2.8280 | 16.6907 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 2.9995 | 107. | 1.0863 | 0.7954 | 2.3316 | 4.2133 | 5.6344 | 1.1495 | 6.7839 |
| POWER BOOSTER | 1 | VAR | 11.4546 | 1063. | 8.1804 | 3.6538 | 7.4694 | 19.3036 | 25.8147 | 5.2662 | 31.0809 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 4.7373 | 510. | 10.4525 | 3.6369 | 5.4802 | 19.5696 | 26.1704 | 5.3388 | 31.5092 |
| PARKING BRAKE SYSTEM | ı | VAR | 5.3178 | 614. | 1.9220 | 4.3731 | 4.8108 | 11.1059 | 14.8519 | 3.0298 | 17.8817 |
| TOTAL | - | VAR | 117.1424 | 4586. | 47.6080 | 33.7899 | 65.0356 | 146.4335 | 195.8254 | 39.9485 | 235.7739 |
| 1976 CHRYSIER VALIANI | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | - | VAR | 71.0920 | 672. | 16.7576 | 8.1052 | 18.2027 | 43.0655 | 57.5915 | 11.7487 | 69.3402 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 38.4644 | .606 | 12.3754 | 10.2034 | 19.3482 | 41.9270 | 56.0690 | 11.4380 | 67.5070 |
| MASTER CYLINDER | | VAR | 7.8283 | 302. | 1.6176 | 2.5832 | 5.2053 | 9.4061 | 12.5788 | 2.5660 | 15.1448 |
| FOOT PEDAL AND LINKAGE | ł | VAR | 3.4083 | 140. | 1.5548 | 0.8392 | 2.4557 | 4.8497 | 6.4855 | 1.3230 | 7.8085 |
| POWER BOOSTER | 1 | VAR | 12.8540 | 920. | 8.2976 | 4.8852 | 9.9258 | 23.1086 | 30.9031 | 6.3043 | 37.2074 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 7.3035 | 740. | 10.9456 | 6.1900 | 11.9239 | 29.0595 | 38.8613 | 7.9277 | 46.7890 |
| PARKING BRAKE SYSTEM | 1 | VAR | 9.5296 | 573. | 3.5296 | 4.5398 | 5.7171 | 13.7865 | 18.4367 | 3.7611 | 22.1978 |
| TOTAL | 1 | VAR | 150.4801 | 4256. | 55.0782 | 37.3460 | 72.7787 | 165,2029 | 220.9259 | 45.0688 | 265,9947 |
| | | | | | | | | | | | |

FMVSS - 105 HYDRAULIC BRAKE SYSTEM IN PASSENGER CARS SUMMARY OF COMPONENT COST AND WEIGHT DATA

| | r, 00 0 | | | Total | | | COST | COST PER VEHICLE | LE \$ | | |
|--|---------|----------|----------|---------|----------|----------|---------|------------------|----------|---------|----------|
| | Per | Material | Weight | Tooling | | VARIABLE | E COST | | Whole- | Dealer | Consumer |
| TEM CHRYSIER CORPORATION | venicie | | | (000¢) | Material | Labor | Burden | Total | Cost | Markup | Cost |
| 1966 CHRYSLER FURY | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | - | VAR | 67.3692 | 955. | 18.5919 | 9.1219 | 21.8149 | 49.5287 | 66.2347 | 13.5119 | 79.7466 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 55.4702 | .706 | 14.8644 | 9.4129 | 18.1781 | 42.4554 | 56.7756 | 11.5822 | 68.3578 |
| MASTER CYLINDER | _ | VAR | 3.9786 | 284. | 1.0487 | 2.2601 | 3.8600 | 7.1688 | 9,5868 | 1.9558 | 11.5426 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 2.7525 | 104. | 0.9004 | 0.8012 | 2.1709 | 3.8725 | 5.1787 | 1.0564 | 6.2351 |
| POWER BOOSTER | 1 | VAR | 8.2849 | 709. | 6.1648 | 3.3413 | 7.6799 | 17.1860 | 22.9828 | 4.6885 | 27.6713 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | - | VAR | 4.6446 | 225. | 8.4849 | 2.0139 | 3.3968 | 13,8956 | 18.5826 | 3.7908 | 22.3734 |
| PARKING BRAKE SYSTEM | 1 | VAR | 6.4077 | 519. | 2.5707 | 3.2875 | 4.4231 | 10,2813 | 13,7492 | 2.8048 | 16.5540 |
| TOTAL | 1 | VAR | 148.9077 | 3703. | 52.6258 | 30.2388 | 61.5237 | 144.3883 | 193.0904 | 39,3904 | 232.4808 |
| 1968 CHRYSLER FURY | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | I | VAR | 76.2662 | 952. | 18.7682 | 10.5658 | 22.0344 | 51,3684 | 68.6950 | 14.0137 | 82.7087 |
| REAR BRAKE ASSEMBLY | - | VAR | 56.9432 | 812. | 15.4772 | 9.1491 | 18.7883 | 43.4146 | 58.0583 | 11.8439 | 69.9022 |
| MASTER CYLINDER | 1 | VAR | 6.0462 | 357. | 1.5190 | 2.9770 | 5.8702 | 10.3662 | 13.8627 | 2.8280 | 16.6907 |
| FOOT PEDAL AND LINKAGE | - | VAR | 4.7655 | 152. | 1,6361 | 0.8782 | 1.8170 | 4.3313 | 5.7922 | 1.1817 | 6.9739 |
| POWER BOOSTER | 1 | VAR | 8.8888 | 574. | 5.3310 | 2.8564 | 5.8668 | 14.0542 | 18.7947 | 3.8341 | 22.6288 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 6.1318 | 735. | 9.5913 | 3.7742 | 6.4235 | 19.7890 | 26.4638 | 5.3987 | 31.8625 |
| PARKING BRAKE SYSTEM | 1 | VAR | 7.5089 | .099 | 3.3822 | 3.5370 | 5.0661 | 11.9853 | 16.0279 | 3.2697 | 19.2976 |
| TOTAL | - | VAR | 166.5506 | 4242. | 55.7050 | 33.7377 | 65.8663 | 155,3090 | 207.6946 | 42.3698 | 250.0644 |
| 1978 CHRYSLER FURY | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 72.1862 | 1267. | 15.2055 | 9.2847 | 19.0460 | 43.5362 | 58.2210 | 11.8770 | 70.0980 |
| REAR BRAKE ASSEMBLY | - | VAR | 40.1108 | 925. | 11.5557 | 9.6508 | 19.8683 | 41.0748 | 54.9293 | 11.2056 | 66.1349 |
| MASTER CYLINDER | - | VAR | 7.8002 | 364. | 1.6599 | 3.0190 | 5.8771 | 10.5560 | 14.1165 | 2.8798 | 16.9963 |
| FOOT PEDAL AND LINKAGE | - | VAR | 4.1963 | 204. | 1.9196 | 1.6489 | 4.4748 | 8.0433 | 10.7563 | 2.1943 | 12.9506 |
| POWER BOOSTER | 1 | VAR | 13.0429 | 721. | 18.6071 | 3.4857 | 7.8812 | 29.9740 | 40.0842 | 8.1772 | 48.2614 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 6.7387 | 1035. | 12.2823 | 4.0128 | 7.6210 | 23.9161 | 31.9843 | 6.5248 | 38.5091 |
| PARKING BRAKE SYSTEM | 1 | VAR | 9.8280 | 542. | 3.4669 | 4.9044 | 7.1528 | 15.5241 | 20.7604 | 4.2351 | 24.9955 |
| TOTAL | ı | VAR | 153.9031 | 5058. | 64.6970 | 36,0063 | 71.9212 | 172.6245 | 230.8520 | 47.0938 | 277.9458 |

| | | | | | | | COST | COST PER VEHICLE | E & | | |
|--|----------------|----------|----------|--------------------|----------|---------------|------------------|------------------|------------------------|------------------|----------|
| | Req'd | | | Total | | | | | | | |
| Item FORD MOTOR COMPANY | Per Vehicle | Material | Weight | Tooling (\$000) | Material | VARIABLE COST | E COST Burden | Total | Whole- sale Cost | Dealer Markup | Consumer |
| 1966 FORD FALCON | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 51.9210 | 1585. | 14,4535 | 11.8165 | 26.9541 | 53.2241 | 71.1766 | 14.5200 | 85.6966 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 34.8760 | 1515. | 15.1449 | 6.9532 | 17.2799 | 39.3780 | 52.6602 | 10.7427 | 63.4029 |
| MASTER CYLINDER | ı | VAR | 3.5957 | 445. | 0.7684 | 2.6064 | 4.9053 | 8.2801 | 11.0730 | 2.2589 | 13.3319 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 2.1921 | 310. | 1.4276 | 1.0992 | 2.1380 | 4.6648 | 6.2382 | 1.2726 | 7.5108 |
| POWER BOOSTER | - | - | | | _ | | - | 1 | _ | 1 | 1 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | - | VAR | 2.8092 | 580. | 4.8545 | 2.1115 | 3.8765 | 10.8425 | 14.4997 | 2.9579 | 17.4576 |
| PARKING BRAKE SYSTEM | t | VAR | 5.9269 | 1055. | 3.6155 | 3.1615 | 3.7074 | 10,4844 | 14.0208 | 2.8602 | 16.8810 |
| TOTAL | l | VAR | 101.3209 | 5490. | 40.2644 | 27.7483 | 58.8612 | 126.8739 | 169.6685 | 34.6123 | 204.2808 |
| 1968 FORD FALCON | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | - | VAR | 64.5232 | 1808. | 13.8738 | 15.2550 | 35.4632 | 64.5920 | 86.3789 | 17.6213 | 104.0002 |
| REAR BRAKE ASSEMBLY | ı | VAR | 34.5214 | 1510. | 13.9444 | 8.5663 | 20.8478 | 43.3585 | 57.9833 | 11.8286 | 69.8119 |
| MASTER CYLINDER | 1 | VAR | 5.5876 | 555. | 1.3518 | 3.2158 | 5.7531 | 10.3207 | 13.8019 | 2.8156 | 16.6175 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 2.4773 | 310. | 1.6717 | 1.0319 | 1.8164 | 4.5200 | 6.0446 | 1.2331 | 7.2777 |
| POMER BOOSTER | 1 | VAR | 12.3018 | 2871. | 10.4920 | 4.5624 | 8.0537 | 23.1081 | 30.9025 | 6.3041 | 37.2066 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 4.2210 | 1285. | 7.7850 | 3.7567 | 6.1421 | 17.6838 | 23.6485 | 4.8243 | 28.4728 |
| PARKING BRAKE SYSTEM | 1 | VAR | 7.0065 | 1145. | 4.2350 | 3.5143 | 4.1119 | 11.8612 | 15.8620 | 3.2358 | 19.0978 |
| TOTAL | 1 | VAR | 130,6388 | 9484. | 53.3537 | 39.9024 | 82.1882 | 175.4443 | 234.6217 | 47.8628 | 282.4845 |
| 1976 FORD MAVERICK | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 75.4538 | 1595. | 13.1658 | 12.7376 | 28.8930 | 54.7964 | 73.2792 | 14.9490 | 88.2282 |
| REAR BRAKE ASSEMBLY | - | VAR | 44.7396 | 1605. | 15.9193 | 8.7902 | 21.0900 | 45.7995 | 61.2477 | 12.4945 | 73.7422 |
| MASTER CYLINDER | 1 | VAR | 6.1250 | 515. | 1.4111 | 3.2044 | 5.7145 | 10.3300 | 13.8143 | 2.8181 | 16.6324 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 3.4434 | 430. | 1.7784 | 0.7969 | 2.0109 | 4.5862 | 6.1331 | 1.2512 | 7.3843 |
| POMER BOOSTER | 1 | VAR | 6.1475 | 785. | 5.3186 | 2.1913 | 4.2318 | 11.7417 | 15.7022 | 3.2032 | 18.9054 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 7.5051 | 840. | 9.1590 | 3.6300 | 6.1786 | 18.9676 | 25.3654 | 5.1745 | 30,5399 |
| PARKING BRAKE SYSTEM | 1 | VAR | 9.6230 | 1460. | 5.6900 | 3.0303 | 3.0634 | 11.7837 | 15.7583 | 3.2147 | 18.9730 |
| TOTAL | 1 | VAR | 153.0374 | 7230. | 52.4422 | 34.3807 | 71.1822 | 158.0051 | 211.3002 | 43.1052 | 254.4054 |

FMVSS - 105 HYDRAULIC BRAKE SYSTEM IN PASSENGER CARS SUMMARY OF COMPONENT COST AND WEIGHT DATA

| | 7,00 | | | -40 | | | SOO | COST PER VEHICLE | :LE \$ | | |
|--|---------|----------|----------|---------|----------|--------------|---------|------------------|----------|---------|----------|
| | Per | Material | Weight | Tooling | | VARIABLE COS | LE COST | | Whole- | Dealer | Consumer |
| Item FORD MOTOR COMPANY | Vehicle | | | (2000) | Material | Labor | Burden | Total | Cost | Markup | Cost |
| 1966 FORD GALAXIE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 70.6634 | 1470. | 20.2787 | 11.0218 | 27.8464 | 59.1469 | 79.0971 | 16.1359 | 95.2330 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 57.6818 | 1635. | 20.9759 | 8.4903 | 22.1643 | 51.6305 | 69.0455 | 14.0852 | 83.1307 |
| MASTER CYLINDER | 1 | VAR | 6.8572 | 550. | 1.4138 | 3.3942 | 6.2560 | 11.0640 | 14.7959 | 3.0183 | 17.8142 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 4.1919 | 480. | 2.1771 | 0.8260 | 2.0987 | 5.1018 | 6.8226 | 1.3919 | 8.2145 |
| POWER BOOSTER | 1 | 1 | i | ı | 1 | 1 | 1 | _ | - | _ | _ |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 3.6535 | 475. | 5.9329 | 2.1957 | 4.2744 | 12.4030 | 16.5865 | 3.3837 | 19.9702 |
| PARKING BRAKE SYSTEM | ı | VAR | 5.8168 | 1150. | 2.9620 | 3.6099 | 4.0437 | 10.6156 | 14.1962 | 2.8961 | 17.0923 |
| TOTAL | 1 | VAR | 148.8646 | 5760. | 53.7404 | 29.5379 | 66.6835 | 149.9618 | 200.5438 | 40.9111 | 241.4549 |
| 1968 FORD GALAXIE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 77.9436 | 1788. | 17.3644 | 13.0640 | 33.8047 | 64.2331 | 85.8989 | 17.5234 | 103.4223 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 57.6078 | 1615. | 20.9312 | 8.4667 | 22.1277 | 51.5256 | 68.9052 | 14.0566 | 82.9618 |
| MASTER CYLINDER | ' | VAR | 7.0126 | 505. | 1.4431 | 3,3937 | 6.2312 | 11.0680 | 14.8012 | 3.0194 | 17.8206 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 4.1380 | .085 | 1.5627 | 1.3610 | 2.7324 | 5.6561 | 7.5639 | 1.5430 | 9.1069 |
| POMER BOOSTER | ı | VAR | 13.4387 | 2591. | 9.5430 | 3.8512 | 6.2726 | 19.6668 | 26.3004 | 5.3653 | 31.6657 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 6.2672 | 1290. | 7.7671 | 3.9897 | 8.2262 | 19.9830 | 26.7233 | 5.4515 | 32.1748 |
| PARKING BRAKE SYSTEM | 1 | VAR | 7.4780 | 1200. | 4.0280 | 3.1167 | 4.0277 | 11.1724 | 14.9409 | 3.0479 | 17.9888 |
| TOTAL | ı | VAR | 173.8859 | 9469. | 62.6395 | 37.2430 | 83.4225 | 183,3050 | 245.1338 | 50.0071 | 295.1409 |
| 1976 FORD GALAXIE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 93.0528 | 1675. | 17.2211 | 11.6552 | 30.9864 | 59.8627 | 80.0544 | 16.3311 | 96.3855 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 75.6176 | 1815. | 25.2408 | 9.0222 | 22.4060 | 56.6690 | 75.7835 | 15.4598 | 91.2433 |
| MASTER CYLINDER | ı | VAR | 7.1139 | 430. | 1.6316 | 2.7778 | 5.5764 | 9.9858 | 13.3540 | 2.7242 | 16.0782 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 7.8112 | 520. | 4.1063 | 1.2805 | 2.5152 | 7.9020 | 10.5673 | 2.1558 | 12.7231 |
| POWER BOOSTER | ı | VAR | 12.1877 | 1890. | 9.8249 | 3.3853 | 5.4809 | 18.6911 | 24.9956 | 5.0991 | 30.0947 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 7.3575 | 1238. | 10.0414 | 4.1995 | 8.8055 | 23.0464 | 30.8200 | 6.2872 | 37.1072 |
| PARKING BRAKE SYSTEM | 1 | VAR | 7.7796 | 1245. | 4.4157 | 3.4571 | 3.3786 | 11.2514 | 15.0465 | 3.0695 | 18.1160 |
| 15.7 OT | ı | VAR | 210.9203 | 8813. | 72.4818 | 35.7776 | 79.1490 | 187.4084 | 250.6213 | 51.1267 | 301.7480 |
| | | | | | | | | | | | |

| | | | | | | | 1 | | | | |
|--|----------------|----------|----------|--------------------|----------|----------|------------------|------------------|------------------------|------------------|----------|
| | Reg'd | | | Total | | | COST | COST PER VEHICLE | E S | ļ | |
| Item FORD MOTOR COMPANY | Per Vehicle | Material | Weight | Tooling (\$000) | Material | VARIABLE | E COST Burden | Total | Whole- sale Cost | Dealer Markup | Consumer |
| 1966 FORD LINCOLN CONTINENTAL | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | _ | VAR | 80.4250 | 910. | 19.0927 | 9.6901 | 25.1178 | 53.9006 | 72.0813 | 14.7046 | 86.7859 |
| REAR BRAKE ASSEMBLY | ı | VAR | 81.1556 | 815. | 22.3407 | 9.2768 | 23.7434 | 55.3609 | 74.0341 | 15.1030 | 89.1371 |
| MASTER CYLINDER | 1 | VAR | 5.8971 | 410. | 1.1842 | 2.5780 | 4.9380 | 8.7002 | 11.6348 | 2.3735 | 14.0083 |
| FOOT PEDAL AND LINKAGE | - | VAR | 5.6816 | 147. | 1.8871 | 1.0719 | 2.5707 | 5.5297 | 7.3949 | 1.5085 | 8.9034 |
| POWER BOOSTER | 1 | VAR | 7.0648 | .079 | 5.3844 | 2.3692 | 4.7859 | 12.5395 | 16.7691 | 3.4209 | 20.1900 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 6.2678 | 625. | 10.5677 | 5.0805 | 10.9891 | 26.6373 | 35.6221 | 7.2669 | 42.8890 |
| PARKING BRAKE SYSTEM | 1 | VAR | 9.7547 | 695. | 4.2783 | 3.8503 | 4.8565 | 12.9851 | 17.3650 | 3.5424 | 20.9074 |
| TOTAL | - | VAR | 196.2466 | 4272. | 64.7351 | 33.9168 | 77.0014 | 175.6533 | 234.9013 | 47.9198 | 282.8210 |
| 1968 FORD LINCOLN CONTINENTAL | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 81.4056 | 695. | 19.3193 | 9.4958 | 24.6300 | 53.4451 | 71.4721 | 14.5803 | 86.0524 |
| REAR BRAKE ASSEMBLY | ı | VAR | 75.0622 | 1040. | 19,4233 | 8.8116 | 22.9077 | 51.1426 | 68.3930 | 13.9522 | 82.3452 |
| MASTER CYLINDER | I | VAR | 6.9812 | 440. | 1.6383 | 3.0999 | 7.0088 | 11.7470 | 15.7093 | 3.2047 | 18.9140 |
| FOOT PEDAL AND LINKAGE | t | VAR | 5.7186 | 147. | 1.8716 | 1.0719 | 2.5707 | 5.5142 | 7.3741 | 1.5044 | 8.8785 |
| POWER BOOSTER | 1 | VAR | 9.8045 | 801. | 7.6475 | 2.5082 | 5.0407 | 15.1964 | 20.3221 | 4.1458 | 24.4679 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 6.7991 | 830. | 10.7127 | 5.5073 | 12.2651 | 28.4851 | 38.0931 | 7.7710 | 45.8641 |
| PARKING BRAKE SYSTEM | 1 | VAR | 9.1791 | 705. | 4.1670 | 3.7760 | 6.8579 | 14.8009 | 19.7932 | 4.0379 | 23.8311 |
| TOTAL | t | VAR | 194.9503 | 4658. | 64.7797 | 34.2707 | 81.2809 | 180.3313 | 241.1569 | 49.1963 | 290.3532 |
| 1976 FORD LINCOLN CONTINENTAL | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 93.0688 | 1675. | 17.0921 | 11.6552 | 30.9864 | 59.7337 | 79.8819 | 16.2959 | 96.1778 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 61.6370 | 954. | 16.8096 | 10,6351 | 23.9572 | 51.4019 | 68.7898 | 14.0229 | 82.7627 |
| MASTER CYLINDER | - | VAR | 6.9812 | 440. | 1.6383 | 3.0999 | 7.0088 | 11.7470 | 15.7093 | 3.2047 | 18.9140 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 3.7512 | 147. | 1.5147 | 1.2994 | 2.7529 | 5.5670 | 7.4447 | 1.5188 | 8.9635 |
| POWER BOOSTER | 1 | VAR | 13.9262 | 948. | 12.7295 | 6.1291 | 12.3647 | 31.2233 | 41.7549 | 8.5180 | 50.2729 |
| BRAKE SYSTEM TUBING AND FITTING(WARNING LIGHT, PROP. VALVE) | ı | VAR | 6.4912 | 1058. | 9.0605 | 3.6792 | 7.7046 | 20.4443 | 27.3402 | 5.5774 | 32.9176 |
| PARKING BRAKE SYSTEM | 1 | VAR | 8.1485 | 783. | 3.4757 | 5.1209 | 7.3075 | 15.9041 | 21.2686 | 4.3387 | 25.6073 |
| TOTAL | 1 | VAR | 194.0041 | 6005. | 62.3204 | 41.6188 | 92.0821 | 196.0213 | 262.1394 | 53.4764 | 315.6158 |

FMVSS - 105 HYDRAULIC BRAKE SYSTEM IN PASSENGER CARS SUMMARY OF COMPONENT COST AND WEIGHT DATA

| | 7,700 | | | 1000 | | H | COST | COST PER VEHICLE | LE \$ | | |
|--|---------|----------|----------|---------|----------|---------------|---------|------------------|----------|---------|----------|
| | Per | Material | Weight | Tooling | | VARIABLE COST | E COST | | Whole- | Dealer | Consumer |
| Item GENERAL MOTORS CORPORATION | Vehicle | | | (2000) | Material | Labor | Burden | Total | Cost | Markup | Cost |
| 1966 CHEVY II | | | | | | | | | 1 | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 54.5760 | 934. | 13.7318 | 9.4301 | 21.7363 | 44.8982 | 60.0424 | 12.2486 | 72.2910 |
| REAR BRAKE ASSEWBLY | - | VAR | 44.0082 | .606 | 11.4202 | 8.7237 | 19.3285 | 39.4724 | 52.7864 | 10,7685 | 63.5549 |
| MASTER CYLINDER | 1 | VAR | 4.1474 | 282. | 0.8617 | 2.3284 | 4.3669 | 7.5570 | 10.1060 | 2.0616 | 12.1676 |
| FOOT PEDAL AND LINKAGE | ı | VAR | 3.2644 | 205. | 1.1555 | 1.8687 | 4.0035 | 7.0277 | 9.3981 | 1.9173 | 11.3154 |
| POWER BOOSTER | 1 | 1 | - | | | 1 | ſ | | - | 1 | 1 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 3,5092 | 320. | 5.9509 | 3.0146 | 5.9381 | 14.9036 | 19,9306 | 4.0658 | 23.9964 |
| PARKING BRAKE SYSTEM | 1 | VAR | 5.3515 | 504. | 1.8394 | 3.5510 | 18.9974 | 24.3878 | 32.6138 | 6.6532 | 39.2670 |
| TOTAL | 1 | VAR | 114.8567 | 3154. | 34.9595 | 28.9165 | 74.3707 | 138.2467 | 184.8773 | 37.7150 | 222.5923 |
| 1968 CHEVY II. | B | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | | VAR | 56.0740 | 540. | 11.86% | 8,4626 | 20.8354 | 41.1674 | 55.0532 | 11.2308 | 66.2840 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 44.7914 | 874. | 11.8846 | 8.5418 | 18.8737 | 39,3001 | 52.5560 | 10.7215 | 63.2775 |
| MASTER CYLINDER | ı | VAR | 5.9413 | 364. | 1.2594 | 2.6894 | 7.4160 | 11.3648 | 15,1981 | 3.1005 | 18.2986 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 3.2664 | 205. | 1.1584 | 1.8869 | 4.0835 | 7.1288 | 9.5333 | 1.9448 | 11.4781 |
| POWER BOOSTER | ı | VAR | 9.7794 | 490. | 5.3054 | 2.7764 | 5.0431 | 13.1249 | 17.5519 | 3,5806 | 21.1325 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | ' | VAR | 8.4361 | 775. | 10.0531 | 4.6926 | 9.3219 | 24.0676 | 32.1856 | 6.5659 | 38.7515 |
| PARKING BRAKE SYSTEM | ı | VAR | 6.0320 | 439. | 2.2815 | 3.7774 | 6.2749 | 12.3338 | 16.4940 | 3.3648 | 19.8588 |
| TOTAL | ı | VAR | 134.3206 | 3687. | 43.8118 | 32.8271 | 71.8485 | 148.4874 | 198.5721 | 40.5089 | 239.0810 |
| 1976 CHEVROLET NOVA | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | | VAR | 76.4768 | 672. | 16.4297 | 8.4955 | 18.8068 | 43.7320 | 58.4828 | 11.9305 | 70.4133 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 47.0796 | 861. | 11.7408 | 8.1950 | 18.1044 | 38.0402 | 50.8712 | 10.3777 | 61.2489 |
| MASTER CYLINDER | ' | VAR | 8.3765 | 296. | 2.5349 | 2.2948 | 5.9185 | 10.7482 | 14.3736 | 2.9322 | 17.3058 |
| FOOT PEDAL AND LINKAGE | | VAR | 2.3272 | 95. | 0.8178 | 0.9105 | 1.3944 | 3.1227 | 4.1760 | 0.8519 | 5.0279 |
| POMER BOOSTER | 1 | VAR | 9.7450 | 568. | 6.1445 | 2.4382 | 5.1759 | 13.7586 | 18.3994 | 3.7534 | 22.1528 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | - | VAR | 7.8148 | 695. | 11.2237 | 4.7690 | 10.6865 | 26.6792 | 35.6781 | 7.2783 | 42.9564 |
| PARKING BRAKE SYSTEM | - | VAR | 7.1573 | 478. | 2.8631 | 4.1083 | 6.3940 | 13.3654 | 17.8735 | 3.6463 | 21.5198 |
| TOTAL | _ | VAR | 158.9772 | 3665. | 31,7545 | 31,2113 | 0£.4805 | 149,4463 | 199,8546 | 40.7703 | 240.6249 |
| | | | | | | | | | | | |

| | | | | | | | Tagg | COST DEB VEHICLE | 8 11 | | |
|--|----------------|----------|----------|---------|----------|----------|---------|------------------|----------|------------------|----------|
| | Req'd | | | Total | | | | 2 | | | |
| tem GENERAL MOTORS CORPORATION | Per Vehicle | Material | Weight | (\$000) | Material | VARIABLE | Burden | Total | sale | Dealer Markup | Consumer |
| 966 CHEVROLET CHEVELLE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 32.0852 | 919. | 13.6640 | 9.3053 | 21.3043 | 44.2736 | 59.2071 | 12.0782 | 71.2853 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 43.7756 | 886. | 11.2500 | 8.8375 | 20.0849 | 40.1724 | 53.7226 | 10.9594 | 64.6820 |
| MASTER CYLINDER | 1 | VAR | 4.0974 | 282. | 0.8295 | 2.1009 | 4.1847 | 7.1151 | 9.5150 | 1.9411 | 11.4561 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 2.7441 | 115. | 0.9572 | 1.3532 | 3.0583 | 5.3687 | 7.1796 | 1.4646 | 8.6442 |
| POWER BOOSTER | _ | VAR | 8.8790 | 485. | 5.8197 | 2.3392 | 4.5954 | 12.7543 | 17.0563 | 3.4795 | 20.5358 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 3.9553 | 340. | 6.2639 | 2.5693 | 4.4653 | 13.2985 | 17.7841 | 3.6279 | 21.4120 |
| PARKING BRAKE SYSTEM | | VAR | 4.5841 | 508. | 1.8608 | 4.0944 | 6.4127 | 12.3679 | 16.5396 | 3.3741 | 19.9137 |
| TOTAL | _ | VAR | 100.1207 | 3535. | 40.6451 | 30.5998 | 64.1056 | 135.3505 | 181.0043 | 36.9248 | 217.9291 |
| 968 CHEVROLET CHEVELLE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 45.7713 | 405. | 10.8831 | 7.1510 | 16.9281 | 34.9622 | 46.7550 | 9.5380 | 56.2930 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 43.4894 | .988 | 11.2298 | 8.7871 | 19.9376 | 39.9545 | 53.4312 | 10.8999 | 64.3311 |
| MASTER CYLINDER | - | VAR | 5.9474 | 374. | 1.2624 | 3.1931 | 7.5532 | 12.0087 | 16.0592 | 3.2761 | 19,3353 |
| FOUR PEDAL AND LINKAGE | 1 | VAR | 2.8661 | 100. | 0.8583 | 1.2098 | 2.7331 | 4.8012 | 6.4206 | 1.3099 | 7.7305 |
| POWER BOOSTER | ı | VAR | 9.3981 | 458. | 6.6397 | 2.3094 | 4.9093 | 13.8584 | 18.5328 | 3.7807 | 22.3135 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | - | VAR | 5.1268 | 495. | 7.5414 | 3,2665 | 5.9506 | 16.7585 | 22.4111 | 4.5719 | 26.9830 |
| PARKING BRAKE SYSTEM | 1 | VAR | 5.7447 | 555. | 2.3619 | 4.1186 | 6.3225 | 12.8030 | 17.1215 | 3.4927 | 20.6142 |
| TOTAL | 1 | VAR | 118.3438 | 3273. | 40.7766 | 30.0355 | 64.3344 | 135.1465 | 180.7314 | 36.8692 | 217.6006 |
| 976 CHEVROLET CHEVELLE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 70.1924 | 672. | 12.0111 | 7.5509 | 15.4195 | 34.9815 | 46.7808 | 9.5432 | 56.3240 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 57.9654 | 854. | 14.4057 | 8.4303 | 18.5274 | 41.3634 | 55.3153 | 11.2843 | 966.999 |
| MASTER CYLINDER | 1 | VAR | 8.9003 | 312. | 1.7968 | 2.9088 | 6.2212 | 10.9268 | 14.6124 | 2.9809 | 17.5933 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 2.5382 | 95. | 0.7448 | 0.9609 | 1.9383 | 3.6440 | 4.8731 | 0.9941 | 5.8672 |
| POWER BOOSTER | 1 | VAR | 12.2301 | 610. | 7.8463 | 2.3416 | 4.5422 | 14.7301 | 19.6986 | 4.0185 | 23.7171 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 6.2521 | 655. | 9.2456 | 4.7270 | 10.6111 | 24.5837 | 32.8758 | 9902.9 | 39.5824 |
| PARKING BRAKE SYSTEM | 1 | VAR | 5.7354 | .967 | 13.0602 | 4.5015 | 6.6603 | 24.2220 | 32.3921 | 6.6080 | 39.0001 |
| TOTAL | - | VAR | 163.8139 | 3694. | 59,1105 | 31.4210 | 63.9200 | 154.4515 | 206.5481 | 42,1356 | 248.6837 |
| | | | | | | | | | | | |

SUMMARY OF COMPONENT COST AND WEIGHT DATA FMVSS - 105 HYDRAULIC BRAKE SYSTEM IN PASSENGER CARS

| | P, 80 | | | L | | | SOO | COST PER VEHICLE | CLE \$ | | |
|--|---------|----------|----------|---------|----------|--------------|---------|------------------|----------|---------|----------|
| | Per | Material | Weight | Tooling | | VARIABLE COS | LE COST | | Whole- | Dealer | Consumer |
| Tem GENERAL MOTORS CORPORATION | Vehicle | | | (2000) | Material | Labor | Burden | Total | Cost | Markup | Cost |
| 1966 CHEVROLET CAPRICE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | - | VAR | 63.9356 | 901. | 16.7762 | 9.6587 | 21.8185 | 48.2534 | 64.5293 | 13.1639 | 77.6932 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 54.8572 | 901. | 13.2225 | 8.6222 | 19.0613 | 0906*07 | 54.7036 | 11.1595 | 65.8631 |
| MASTER CYLINDER | 1 | VAR | 4.0974 | 282. | 0.8295 | 2.1009 | 4.1847 | 7.1151 | 9.5150 | 1.9411 | 11.4561 |
| FOOT PEDAL AND LINKAGE | - | VAR | 2.7271 | 165. | 1.0528 | 1.0248 | 2,7106 | 4.7882 | 6.4033 | 1.3062 | 7.7095 |
| POWER BOOSTER | - | VAR | 6.2723 | 441. | 5.4109 | 2.2364 | 4.5560 | 12,2033 | 16.3195 | 3.3291 | 19.6486 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | l | VAR | 4.4640 | 375. | 6.7364 | 2.7300 | 5.2194 | 14.6858 | 19.6393 | 4,0064 | 23.6457 |
| PARKING BRAKE SYSTEM | ţ | VAR | 6.2661 | 608. | 2.5576 | 4.1953 | 6.7012 | 13.4541 | 17.9922 | 3.6704 | 21.6626 |
| TOTAL | 1 | VAR | 142.6197 | 3673. | 46.5859 | 30.5683 | 64.2517 | 141,4059 | 189.1022 | 38.5766 | 227.6788 |
| 1968 CHEVROLET CAPRICE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | • | VAR | 75.9125 | 615. | 13.1079 | 7.0076 | 15.6824 | 35.7979 | 47.8725 | 9.7660 | 57.6385 |
| REAR BRAKE ASSEMBLY | • | VAR | 54.8572 | 901. | 13.2225 | 8.6222 | 19,0613 | 40,9060 | 54.7036 | 11.1595 | 65.8631 |
| O MASTER CYLINDER | ı | VAR | 5.9411 | 366. | 1.2594 | 3.2705 | 8.5387 | 13.0686 | 17.4766 | 3,5653 | 21.0419 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 2.7271 | 165. | 1.0595 | 1.0612 | 2.7915 | 4.9122 | 6.5691 | 1,3401 | 7.9092 |
| POWER BOOSTER | - | VAR | 8.9652 | 456. | 6.5019 | 2.2458 | 4,6044 | 13.3521 | 17.8558 | 3.6425 | 21.4983 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | | VAR | 6.1339 | 495. | 7.9387 | 3.5263 | 6.8314 | 18.2964 | 24.4678 | 4.9914 | 29.4592 |
| PARKING BRAKE SYSTEM | í | VAR | 6.4080 | 645. | 2.4787 | 4.2375 | 6.8172 | 13.5334 | 18.0982 | 3.6921 | 21.7903 |
| TOTAL | ı | VAR | 160.9450 | 3643. | 45.5686 | 29.9711 | 64.3269 | 139.8666 | 187.0436 | 38.1569 | 225.2005 |
| 1976 CHEVROLET CAPRICE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 79.6204 | 667. | 13.4076 | 6.3605 | 14.0210 | 33.7891 | 45.1862 | 9.2179 | 54.4041 |
| REAR BRAKE ASSEMBLY | ı | VAR | 60.2826 | .668 | 13.8901 | 8.5868 | 19.0476 | 41.5245 | 55.5307 | 11.3283 | 66.8590 |
| MASTER CYLINDER | - 1 | VAR | 8.3764 | 301. | 1.7751 | 2,8383 | 6.0007 | 10.6141 | 14.1942 | 2.8957 | 17.0899 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 2.8958 | 77. | 1.3818 | 0.9524 | 1.3694 | 3.7036 | 4.9528 | 1,0104 | 5.9632 |
| POWER BOOSTER | 1 | VAR | 12.1573 | 685. | 7.2226 | 2.3524 | 4.7124 | 14.2874 | 19.1065 | 3.8978 | 23.0043 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 6.3063 | 565. | 9.2148 | 4.6392 | 10.4853 | 24.3393 | 32.5489 | 9.6400 | 39.1889 |
| PARKING BRAKE SYSTEM | 1 | VAR | 6.6177 | 468. | 2.8144 | 4.5505 | 6.9780 | 14.3429 | 19.1808 | 3.9128 | 23.0936 |
| TYTAL | 1 | VAR | 176.2565 | 3662. | 49.7064 | 30.2801 | 62.6144 | 142,6009 | 190.7001 | 38,9079 | 229 6030 |
| | | | | 1 | | 1 | 17.017 | 745.0007 | | 70.71/2 | |

| | | | | | | | 1900 | COST DEB VEHICLE | ₩ 11 | | |
|--|----------------|----------|----------|---------|----------|---------------|------------------|------------------|------------------------|------------------|----------|
| | Req'd | : | | Total | | | | | | | |
| Item GENERAL MOTORS CORPORATION | Per Vehicle | Material | Weight | (\$000) | Material | VARIABLE COST | E COST Burden | Total | whole- sale Cost | Dealer Markup | Consumer |
| 1966 PONTIAC BONNEVILLE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | _ | VAR | 73.3726 | 1043. | 17.3388 | 9.5564 | 22.0054 | 48.9006 | 65.3948 | 13.3405 | 78.7353 |
| REAR BRAKE ASSEMBLY | _ | VAR | 54.4610 | 769. | 14.3742 | 8.8557 | 19.6117 | 42.8416 | 57.2921 | 11.6876 | 68.9797 |
| MASTER CYLINDER | 1 | VAR | 4.0537 | 204. | 0.8406 | 2.1521 | 4.2457 | 7.2384 | 9.6799 | 1.9747 | 11.6546 |
| FOOT PEDAL AND LINKAGE | ı | VAR | 3.7374 | 105. | 1.4279 | 1.0837 | 2.3484 | 4.8600 | 6.4993 | 1.3258 | 7.8251 |
| POWER BOOSTER | - | VAR | 7.8704 | 554. | 5.8527 | 2.5317 | 5.1308 | 13.5152 | 18.0739 | 3.6870 | 21.7609 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALUE) | _ | VAR | 3.8471 | 345. | 6.0999 | 2.6200 | 4.9012 | 13.6211 | 18.2155 | 3.7160 | 21.9315 |
| PARKING BRAKE SYSTEM | 1 | VAR | 6.2351 | 637. | 2.3814 | 3.9761 | 6.4857 | 12.8432 | 17.1752 | 3.5038 | 20.6790 |
| TOTAL | | | | | | | | | | | |
| 1968 PONTIAC BONNEVILLE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | | VAR | 73.5442 | 730. | 15.1723 | 10.2836 | 25.5321 | 50.9880 | 68.1863 | 13.9099 | 82.0962 |
| REAR BRAKE ASSEMBLY | 9 | VAR | 62.9158 | 769. | 14.8833 | 8.7574 | 19.5316 | 43.1723 | 57.7342 | 11.7778 | 69.5121 |
| MASTER CYLINDER | _ | VAR | 7.6386 | 287. | 1.6488 | 2.6055 | 5.2559 | 9.5102 | 12.7180 | 2.5945 | 15.3125 |
| FOOT PEDAL AND LINKAGE | _ | VAR | 3.8274 | 120. | 1.4209 | 1.1137 | 2,3962 | 4.9308 | 6.5940 | 1.3451 | 7.3991 |
| POWER BOOSTER | 1 | VAR | 8.8455 | 517. | 4.1481 | 1.6763 | 3.7039 | 9.5283 | 12.7422 | 2.5994 | 15.3416 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 4.9065 | 385. | 6,4569 | 2.6684 | 5.8707 | 14.9960 | 20.0542 | 4.0910 | 24.1452 |
| PARKING BRAKE SYSTEM | _ | VAR | 6.0088 | 610. | 2.4666 | 4.2650 | 6.4083 | 13.1399 | 17.5720 | 3.5847 | 21.1567 |
| TOTAL | _ | VAR | 167.6868 | 3418. | 46.1969 | 31.3699 | 68.6987 | 146.2655 | 195.6010 | 39.9024 | 235.5034 |
| 1976 PONTIAC BONNEVILLE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | - | VAR | 93.9174 | 667. | 15.0563 | 6.5995 | 14.6185 | 36.2743 | 48.5096 | 0968.6 | 58.4056 |
| REAR BRAKE ASSEMBLY | _ | VAR | 62.2714 | 894. | 15.3631 | 8.3740 | 18.5081 | 42.2452 | 56.4945 | 11.5249 | 68.0194 |
| MASTER CYLINDER | _ | VAR | 8.3765 | 301. | 1.7749 | 2.8383 | 6.0007 | 10.6139 | 14.1940 | 2.8955 | 17.0895 |
| FOOT PEDAL AND LINKAGE | _ | VAR | 2.8958 | 77. | 1.3818 | 0.9524 | 1.3694 | 3.7036 | 4.9528 | 1.0104 | 5.9632 |
| POWER BOOSTER | 1 | VAR | 11.7513 | .665. | 4.2992 | 1.3824 | 2.8449 | 8.5265 | 11.4025 | 2.3261 | 13.7286 |
| BRAKE SYSTEM TUBING AND FITTING(WARNING LIGHT, PROP. VALVE) | ı | VAR | 6.2957 | 585. | 9.2599 | 4.6070 | 10.3753 | 24.2422 | 32.4191 | 6.6135 | 39.0326 |
| PARKING BRAKE SYSTEM | 1 | VAR | 6.5281 | 467. | 2.7580 | 4.2226 | 6.5884 | 13.5690 | 18.1458 | 3.7018 | 21.8476 |
| TOTAL | 1 | VAR | 190.0163 | 3656. | 49.8932 | 28.9762 | 60,3053 | 139.1747 | 186.1183 | 37.9682 | 224.0865 |
| | | | | | | | | | | | |

FMVSS - 105 HYDRAULIC BRAKE SYSTEM IN PASSENGER CARS SUMMARY OF COMPONENT COST AND WEIGHT DATA

| | Ben'd | | | Total | | | SOO | COST PER VEHICLE | CLE \$ | | |
|--|---------|----------|----------|---------|----------|---------|---------------|------------------|----------|---------|----------|
| | Per | Material | Weight | Tooling | | VARIAB | VARIABLE COST | | Whole- | Dealer | Consumer |
| Item GENERAL MOTORS CORPORATION | Vehicle | | | (2000) | Material | Labor | Burden | Total | Cost | Markup | Cost |
| 1966 BUICK ELECTRA | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | - | VAR | 86.0718 | 894. | 17.7132 | 8.5846 | 21.1574 | 47.4552 | 63,4618 | 12.9463 | 76.4081 |
| REAR BRAKE ASSEMBLY | | VAR | 86.3834 | . 879. | 21.6971 | 8.5809 | 18.8677 | 49.1457 | 65.7225 | 13.4074 | 79.1299 |
| MASTER CYLINDER | - | VAR | 3.5409 | 358. | 0.7840 | 2.3217 | 4.9243 | 8.0300 | 10.7385 | 2.1907 | 12.9292 |
| FOOT PEDAL AND LINKAGE | - | VAR | 3.6215 | 105. | 1.1179 | 1.1500 | 2,6023 | 4.8702 | 6.5129 | 1.3287 | 7.8416 |
| POWER BOOSTER | - | VAR | 8.0129 | 516. | 8.9741 | 1.9282 | 4.2303 | 15.1326 | 20.2368 | 4.1283 | 24.3651 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 4.3029 | 375. | 7.7811 | 2.6461 | 4.9317 | 15.3589 | 20.5395 | 4.1900 | 24.7295 |
| PARKING BRAKE SYSTEM | 1 | VAR | 6.9702 | .965 | 3.0882 | 4.1818 | 6.3418 | 13.6118 | 18.2031 | 3.7134 | 21.9165 |
| TOTAL | 1 | VAR | 198.9036 | 3623. | 61.1556 | 29,3933 | 63.0555 | 153.6044 | 205.4151 | 41.9048 | 247.3199 |
| 1968 BUICK ELECTRA | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 75.3826 | 654. | 18.3878 | 11.5648 | 34.6670 | 64.6196 | 86.4158 | 17.6288 | 104.0446 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 86.3834 | 879. | 21.6971 | 8.5809 | 18.8677 | 49.1457 | 65.7225 | 13.4074 | 79.1299 |
| MASTER CYLINDER | 1 | VAR | 5.9556 | 372. | 1.2542 | 2.3297 | 5,0059 | 8.5898 | 11.4871 | 2.3434 | 13,8305 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 3.6157 | 90. | 1.0460 | 1.1301 | 2.2511 | 4.4272 | 5.9205 | 1.2078 | 7.1283 |
| POMER BOOSTER | - | VAR | 9.4405 | .665 | 10.3053 | 1.8599 | 4.1701 | 16,3353 | 21.8452 | 4.4564 | 26.3016 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 5.6007 | 465. | 8,4683 | 3.2882 | 6.0907 | 17.8472 | 23.8671 | 4.8688 | 28.7359 |
| PARKING BRAKE SYSTEM | ı | VAR | 6.9702 | 496. | 3.0882 | 4.1818 | 6.3418 | 13.6118 | 18.2031 | 3.7134 | 21.9165 |
| TOTAL | 1 | VAR | 193.3487 | 3455. | 64.2469 | 32.9354 | 77.3943 | 174.5766 | 233.4613 | 47.6260 | 281.0873 |
| 1976 BUICK ELECTRA | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 79.8704 | . 667. | 13.5492 | 6.5769 | 14.5885 | 34.7146 | 46.4238 | 9.4705 | 55.8943 |
| REAR BRAKE ASSEMBLY | - | VAR | 58.8074 | 899. | 14.5568 | 8.4013 | 18.6115 | 41.5696 | 55.5910 | 11.3406 | 66.9316 |
| MASTER CYLINDER | 1 | VAR | 8.4096 | 301. | 1.7948 | 2.8639 | 6.0631 | 10.7218 | 14.3383 | 2.9250 | 17.2633 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 2.8958 | 77. | 1.3818 | 0.9524 | 1.3694 | 3.7036 | 4.9528 | 1.0104 | 5.9632 |
| POWER BOOSTER | 1 | VAR | 12.5734 | 681. | 10.4485 | 1.6143 | 3.2711 | 15.3339 | 20.5060 | 4.1833 | 24.6893 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 6.2449 | 575. | 9.4483 | 4.6587 | 10.4942 | 24.6012 | 32.8992 | 6.7114 | 39.6106 |
| PARKING BRAKE SYSTEM | | VAR | 5.6895 | 473. | 2.2888 | 4.0564 | 6.3978 | 12.7430 | 17.0412 | 3.4750 | 20.5162 |
| TOTAL | 1 | VAR | 172.4084 | 3673. | 53.4682 | 29.1239 | 60.7956 | 143.3877 | 191.7523 | 39.1162 | 230.8685 |
| | | | | | | - | ********* | - | | | |

| | 7,000 | | | Total | | | COST | COST PER VEHICLE | LE \$ | | |
|--|---------|----------|---------|---------|----------|---------------|---------|------------------|----------|---------|----------|
| | Per : | Material | Weight | Tooling | | VARIABLE COST | LE COST | | Whole- | Dealer | Consumer |
| Item TOYOTA | Venicle | | | (anne) | Material | Labor | Burden | Total | Cost | Markup | Cost |
| 1968 COROLLA | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | , | VAR | 28.1090 | 629. | 8.6660 | 7.1963 | 17.1452 | 33.0075 | 44.1409 | 9.0048 | 53.1457 |
| REAR BRAKE ASSEMBLY | 1 | VAR | 19.5126 | 634. | 5.4520 | 7.7703 | 17.1619 | 30.3842 | 40.6328 | 8.2891 | 48.9219 |
| MASTER CYLINDER | 1 | VAR | 4.8920 | 488. | 1.6300 | 4.3584 | 9.6245 | 15.6129 | 20.8791 | 4.2594 | 25.1385 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 1.8863 | 140. | 0.7069 | 1.1283 | 2.2796 | 4.1148 | 5.5027 | 1.1226 | 6.6253 |
| POMER BOOSTER | ı | ı | - | ı | 1 | ı | ı | ı | 1 | ı | ı |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 2.7776 | 205. | 5.8899 | 2.1320 | 2.5920 | 10.6139 | 14.1940 | 2.8955 | 17.0895 |
| PARKING BRAKE SYSTEM | 1 | VAR | 2.7484 | 408. | 1.5391 | 4.1911 | 6.3632 | 12.0934 | 16.1725 | 3.2992 | 19.4717 |
| TOTAL | , | VAR | 59.9259 | 2504. | 23.8839 | 26.7764 | 55.1664 | 105.8267 | 141.5220 | 28.8706 | 170.3926 |
| 1976 COROLLA | | | | | | | | | | | |
| FRONT BRAKE ASSEVIBLY | 1 | VAR | 39.1865 | 677. | 12.1556 | 8.3676 | 18.6423 | 39.1655 | 52.3760 | 10.6847 | 63.0607 |
| REAR BRAKE ASSEMBLY | J | VAR | 37.9272 | 814. | 10.8415 | 8.3556 | 17.3960 | 36.5931 | 48.9360 | 9.9829 | 58.9189 |
| MASTER CYLINDER | J | VAR | 3.1670 | 487. | 1.1529 | 2.7028 | 5.8739 | 9.7296 | 13.0114 | 2.6543 | 15.6657 |
| FOOT PEDAL AND LINKAGE | ı | VAR | 2.5439 | 140. | 1.0993 | 0.6699 | 1.9036 | 3.6728 | 4.9116 | 1.0020 | 5.9136 |
| POWER BOOSTER | ١ | VAR | 8.9264 | 501. | 9.2205 | 3.3958 | 6.7727 | 19.3890 | 25.9289 | 5.2895 | 31.2184 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | ١ | VAR | 4.1358 | 540. | 5.2539 | 4.2184 | 10.1307 | 19.6030 | 26.2151 | 5.3479 | 31.5630 |
| PARKING BRAKE SYSTEM | ı | VAR | 3.0214 | 427. | 1.5657 | 4.1785 | 6.2601 | 12.0043 | 16.0534 | 3.2748 | 19.3282 |
| TOTAL | 1 | VAR | 98.9082 | 3586. | 41.2894 | 31.8886 | 66.9793 | 140.1573 | 187.4324 | 38.2361 | 225.6685 |
| 1966 CORONA | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 34.8674 | 919. | 9.4141 | 8.2820 | 19.0286 | 36.7247 | 49.1119 | 10.0189 | 59.1308 |
| REAR BRAKE ASSEMBLY | - | VAR | 33.6232 | 906 | 8997.6 | 7.2243 | 16.1174 | 32.8085 | 43.8748 | 8.9505 | 52.8253 |
| MASTER CYLINDER | . 1 | VAR | 1.6723 | 405. | 0.4642 | 2.2167 | 3.3968 | 6.0777 | 8.1277 | 1.6581 | 9.7858 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 2.4797 | 150. | 0.9233 | 1.3547 | 2.8737 | 5.1517 | 6.8894 | 1.4054 | 8.2948 |
| POWER BOOSTER | ı | 1 | 1 | 1 | 1 | 1 | ı | 1 | 1 | ı | J |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 3.3872 | 360. | 5.6012 | 3.2759 | 7.4995 | 16.3766 | 21.9004 | 4.4677 | 26.3681 |
| PARKING BRAKE SYSTEM | 1 | VAR | 6.9702 | 540. | 3.0882 | 4.1818 | 6.3418 | 13.6118 | 18.2031 | 3.7134 | 21.9165 |
| TOTAL | 1 | VAR | 81.3277 | 3280. | 28.9578 | 26.5354 | 55,2578 | 110.7510 | 148.1073 | 30.2140 | 178.3213 |
| | | | | | | | | | | | |

| | 7,00 | | | T-0+0T | | | SOO | COST PER VEHICLE \$ | LE \$ | | |
|--|---------|----------|----------|---------|----------|---------------|---------|---------------------|----------|---------|----------|
| | Per | Material | Weight | Tooling | | VAR!ABLE COST | LE COST | | Whole- | Deafer | Consumer |
| Item TOYOTA | Vehicle | | | (2000) | Material | Labor | Burden | Total | Cost | Markup | Cost |
| 1968 CORONA | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 48.2244 | 917. | 10.8464 | 9.0143 | 20.0700 | 39.9307 | 3.3993 | 10.8935 | 64.2928 |
| REAR BRAKE ASSEMBLY | ' | VAR | 34.8272 | 875. | 10.0485 | 7.9706 | 17.3106 | 35.3297 | 47.2464 | 9.6383 | 56.8847 |
| MASTER CYLINDER | 1 | VAR | 5.3590 | 377. | 1.6288 | 3.7587 | 7.8691 | 13.2566 | 17.7281 | 3.6165 | 21.3446 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 2.4797 | 150. | 0.9233 | 1.3547 | 2.8737 | 5.1517 | 6.8894 | 1.4054 | 8.2948 |
| POWER BOOSTER | 1 | + | - | - | | - | 1 | ı | ı | 1 | 1 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALUE) | I | VAR | 5.4135 | 500. | 6.5546 | 3.9462 | 8.7397 | 19.2405 | 25.7303 | 5.2490 | 30.9793 |
| PARKING BRAKE SYSTEM | 1 | VAR | 5.2364 | 477. | 2.5964 | 4.1288 | 6.2854 | 13.0106 | 17.3991 | 3.5494 | 20.9485 |
| TOTAL | - | VAR | 101.5202 | 3296. | 32.5980 | 30.1733 | 63.1485 | 125.9198 | 168.3926 | 34.3521 | 202.7447 |
| 1976 CORONA | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | | VAR | 52.8542 | 580. | 9.8397 | 8.6638 | 18.8360 | 37.3395 | 49.9341 | 10.1866 | 60.1207 |
| REAR BRAKE ASSEMBLY | - | VAR | 37.5006 | 596. | 10.0923 | 7.8229 | 16.4846 | 34.3998 | 6700.94 | 9.3845 | 55.3874 |
| MASTER CYLINDER | 1 | VAR | 3.9589 | 656. | 1.5770 | 3.4868 | 7.5521 | 12.6159 | 16.8712 | 3.4417 | 20.3129 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 2.4026 | 140. | 0.9505 | 0.6699 | 1.9036 | 3.5240 | 4.7126 | 0.9614 | 5.6740 |
| POMER BOOSTER | • | VAR | 9.6917 | 573. | 8.6223 | 3.0653 | 7.0987 | 18.7863 | 25.1229 | 5.1251 | 30.2480 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 5.1315 | 755. | 6.4473 | 4.6461 | 11.8350 | 22.9284 | 30.6621 | 6.2551 | 36.9172 |
| PARKING BRAKE SYSTEM | 1 | VAR | 3.1433 | 521. | 1.4988 | 3.6015 | 5.9605 | 11.0608 | 14.7916 | 3.0175 | 17.8091 |
| TOTAL | 1 | VAR | 114.6828 | 3821. | 39.0279 | 31.9563 | 69.6705 | 140.6547 | 188.0974 | 38.3719 | 226.4693 |
| | | | | | | | | | | | |
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|--|----------------|-----------|--|--------------------|----------|---------------|------------------|------------------|------------------------|------------------|----------|
| | Rea'd | | | Total | | | LSOO | COST PER VEHICLE | | | |
| Item VOLKSWAGEN | Per Vehicle | Material | Weight | Tooling (\$000) | Material | VARIABLE COST | E COST Burden | Total | Whole- sale Cost | Dealer Markup | Consumer |
| 1966 BEFILE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | - | VAR | 33.4366 | 735. | 9.4320 | 8.8476 | 22.0276 | 40.3072 | 53.9028 | 10.9962 | 64.8990 |
| REAR BRAKE ASSEMBLY | _ | VAR | 32.0772 | 805. | 10.2095 | 9.3489 | 22.4842 | 42.0426 | 56.2236 | 11.4696 | 67.6932 |
| MASTER CYLINDER | - | VAR | 1.6723 | 405. | 0.4642 | 2.2167 | 3.8048 | 6.4857 | 8.6733 | 1.7694 | 10.4427 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 1.8559 | 210. | 0.9696 | 1.3606 | 4.1316 | 6.4618 | 8.6414 | 1.7628 | 10.4042 |
| POWER BOOSTER | 1 | 1 | - | ı | 1 | ı | 1 | 1 | ı | ı | ı |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | 1 | VAR | 1.9322 | 145. | 5.4603 | 2.9215 | 2.7758 | 11.1576 | 14.9211 | 3.0439 | 17.9650 |
| PARKING BRAKE SYSTEM | 1 | VAR | 2.7650 | 410. | 1.4382 | 3.0752 | 4.6081 | 9.1215 | 12.1982 | 2.4884 | 14.6866 |
| TOTAL | 1 | VAR | 73.7392 | 2710. | 27.9738 | 27.7705 | 59.8321 | 115.5764 | 154.5604 | 31.5303 | 186.0907 |
| 1968 BEETLE | | | | | | | | | | | |
| FRONT BRAKE ASSEVBLY | 1 | VAR | 39.9366 | 750. | 10.8845 | 8.3925 | 21.6632 | 40.9402 | 54.7493 | 11.1689 | 65.9182 |
| REAR BRAKE ASSEMBLY | - | VAR | 37.4522 | 875. | 10.8222 | 0689.6 | 23.2344 | 43.7456 | 58.5010 | 11.9342 | 70.4352 |
| MASTER CYLINDER | 1 | VAR | 2.9530 | 620. | 0.9188 | 4.0312 | 8.1646 | 13.1146 | 17.5382 | 3.5777 | 21.1159 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 1.7951 | 200. | 0.8607 | 1.3606 | 4.1316 | 6.3529 | 8.4960 | 1.7329 | 10.2289 |
| POWER BOOSTER | - | 1 | ı | - | 1 | , | , | 1 | 1 | 1 | 1 |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | | VAR | 1.9003 | 160. | 5.4489 | 3.9170 | 3.2996 | 12.6655 | 16.9376 | 3.4552 | 20.3928 |
| PARKING BRAKE SYSTEM | 1 | VAR | 2.6396 | 385. | 1.3825 | 3.0169 | 4.4225 | 8.8219 | 11.7975 | 2.4067 | 14.2042 |
| TOTAL | 1 | VAR | 86.6768 | 2990. | 30.3176 | 30,4072 | 64.9159 | 125.6407 | 168.0196 | 34.2756 | 202.2952 |
| 1976 BEETLE | | | | | | | | | | | |
| FRONT BRAKE ASSEMBLY | 1 | VAR | 39.9366 | 740. | 10.8981 | 8.7171 | 21.5053 | 41.1205 | 54.9904 | 11.2181 | 66.2085 |
| REAR BRAKE ASSEMBLY | - | VAR | 37.6414 | 835. | 10.7517 | 9.7163 | 23.4712 | 43.9392 | 58.7599 | 11.9870 | 70.7469 |
| MASTER CYLINDER | 1 | VAR | 2.9098 | 620. | 0.9021 | 4.0170 | 8.1201 | 13.0392 | 17.4373 | 3.5572 | 20.9945 |
| FOOT PEDAL AND LINKAGE | 1 | VAR | 1.8559 | 210. | 0.8323 | 1.3606 | 4.1316 | 6.3245 | 8.4578 | 1.7253 | 10.1831 |
| POWER BOOSTER | 1 | ı | - | _ | - | _ | | ı | I | ı | ı |
| BRAKE SYSTEM TUBING AND FITTING (WARNING LIGHT, PROP. VALVE) | ı | VAR | 1.9201 | 155. | 5.3864 | 3.3026 | 2.6165 | 11.3055 | 15.1188 | 3.0843 | 18.2031 |
| PARKING BRAKE SYSTEM | 1 | VAR | 2.5253 | 435. | 1.5589 | 3.5605 | 4.9013 | 10.0207 | 13.4007 | 2.7337 | 16.1344 |
| TOTAL | 1 | VAR | 86.7891 | 2995. | 30,3295 | 30.6741 | 64.7460 | 125.7496 | 168.1649 | 34,3056 | 202.4705 |
| | | | | | | | | | | | |



APPENDIX B

PHOTOGRAPHS

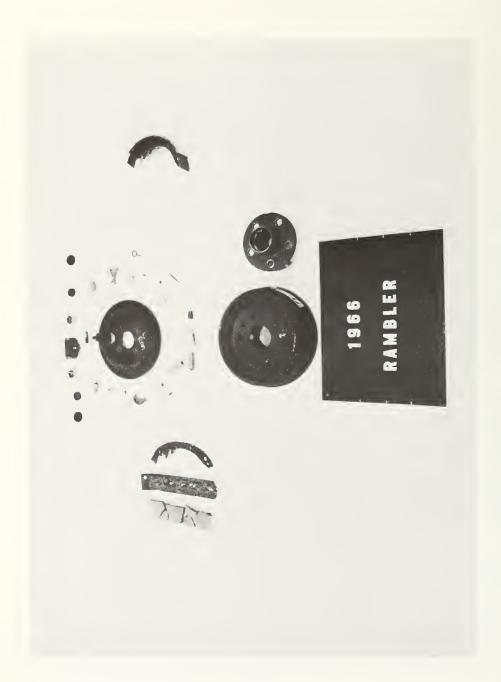
APPENDIX B PHOTOGRAPHS FMVSS 105

BRAKES

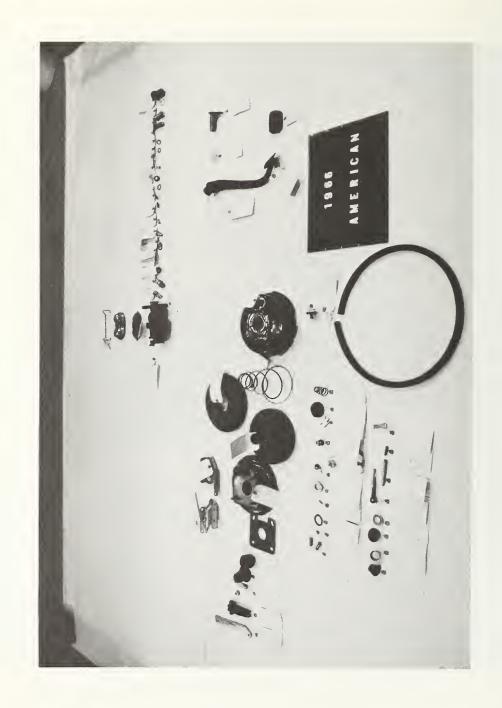
TABLE OF CONTENTS

| | PAGE |
|----------------------------|------|
| | |
| AMERICAN MOTORS | |
| 1966 AMERICAN RAMBLER | 4 |
| 1968 AMERICAN RAMBLER | 10 |
| 1976 AMERICAN RAMBLER | 16 |
| CHRYSLER CORPORATION | |
| 1966 VALIANT | 22 |
| 1968 VALIANT | 28 |
| 1976 VALIANT | 34 |
| 1966 FURY | 40 |
| 1968 FURY | 46 |
| 1976 FURY | 52 |
| FORD MOTOR COMPANY | |
| 1966 FALCON | 58 |
| 1968 FALCON | 64 |
| 1976 MAVERICK | 70 |
| 1966 LINCOLN CONTINENTAL | 76 |
| 1968 LINCOLN CONTINENTAL | 82 |
| 1976 LINCOLN CONTINENTAL | 88 |
| 1966 GALAXIE | 94 |
| 1968 GALAXIE | 100 |
| 1976 GALAXIE | 106 |
| GENERAL MOTORS CORPORATION | |
| 1966 CHEVROLET CHEVY II | 112 |
| 1968 CHEVROLET CHEVY II | 118 |
| 1976 CHEVROLET NOVA | 124 |

| | PAG E |
|----------------------------|-------|
| | |
| GENERAL MOTORS CORPORATION | |
| 1966 CHEVROLET CHEVELLE | 130 |
| 1968 CHEVROLET CHEVELLE | 136 |
| 1976 CHEVROLET CHEVELLE | 142 |
| 1966 CHEVROLET CAPRICE | 148 |
| 1968 CHEVROLET CAPRICE | 154 |
| 1976 CHEVROLET CAPRICE | 160 |
| 1966 PONTIAC BONNEVILLE | 166 |
| 1968 PONTIAC BONNEVILLE | 172 |
| 1976 PONTIAC BONNEVILLE | 178 |
| 1966 BUICK ELECTRA | 184 |
| 1968 BUICK ELECTRA | 190 |
| 1976 BUICK ELECTRA | 196 |
| точота | |
| 1966 CORONA | 202 |
| 1968 CORONA | 208 |
| 1976 CORONA | 214 |
| 1968 COROLLA | 220 |
| 1976 COROLLA | 226 |
| VOLKSWAGEN | |
| 1966 BEETLE | 232 |
| 1968 BEETLE | 238 |
| 1976 BEETLE | 244 |



1966 AMC AMERICAN RAMBLER REAR DRUM BRAKE ASSY

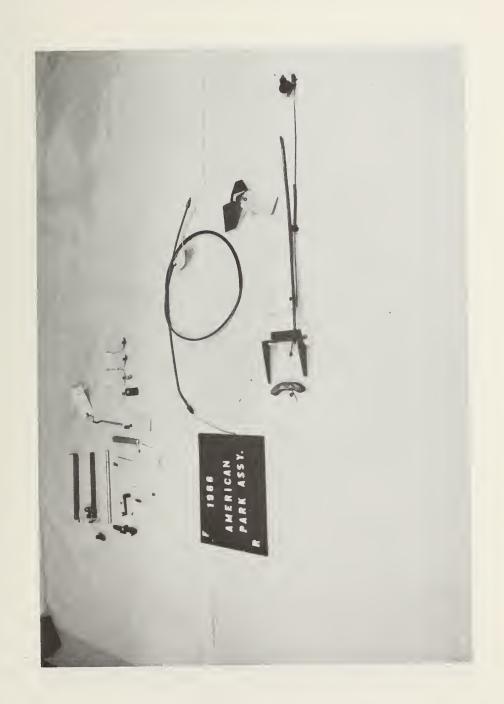


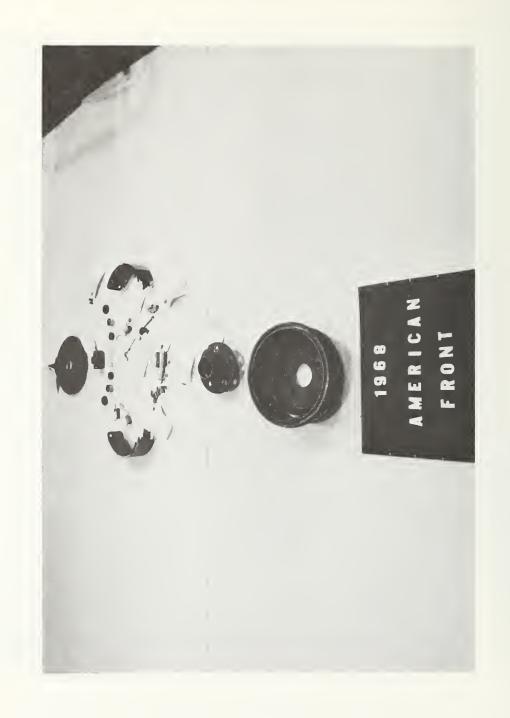
1966 AMC AMERICAN RAMBLER MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY

1966 AMC AMERICAN RAMBIER FRONT BRAKE HYD. LINES & HOSE

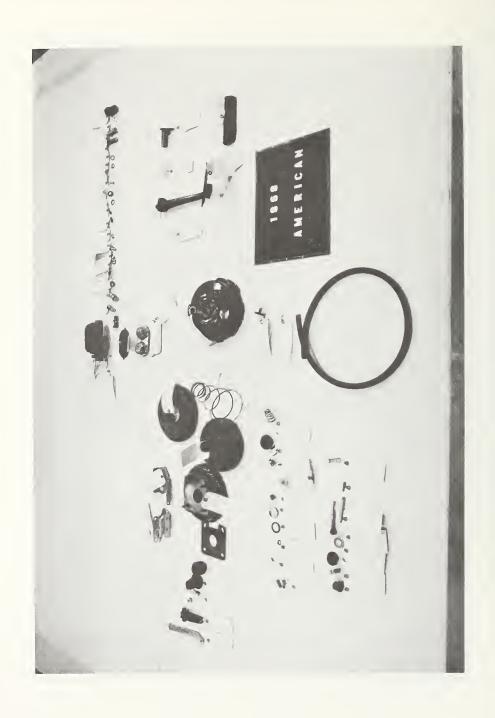


1966 AMC AMERICAN RAMBLER REAR BRAKE HYD. LINES & HOSE





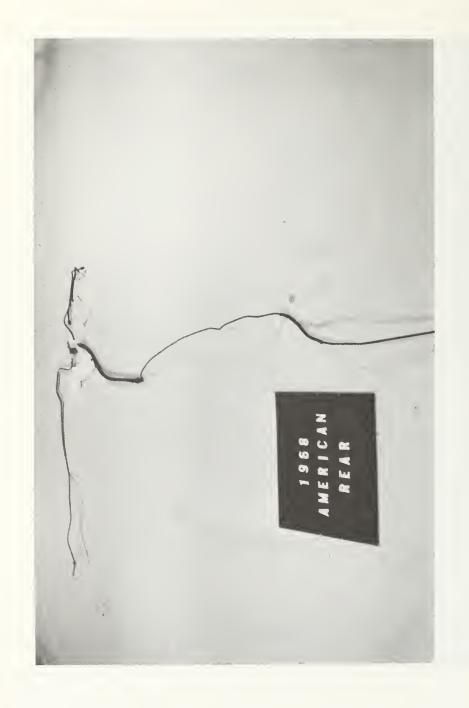




1968 AMC AMERICAN RAMBLER MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



1968 AMC AMERICAN RAMBLER FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE











1976 AMC GREMLIN MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



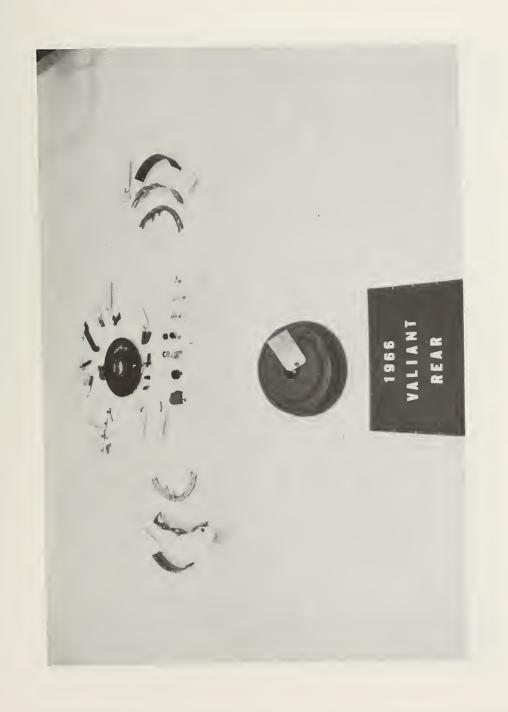
1976 AMC GREMLIN FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE



B-20







1966 CHRYSLER VALLANT MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



1966 CHRYSLER VALIANT REAR BRAKE HYD. LINES & HOSE





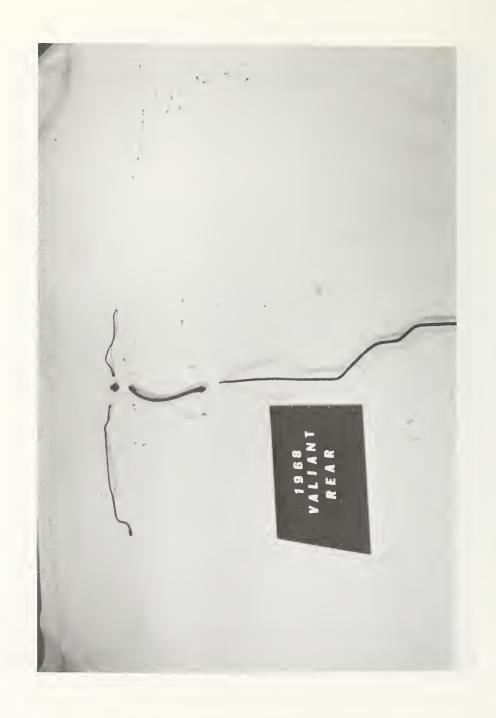


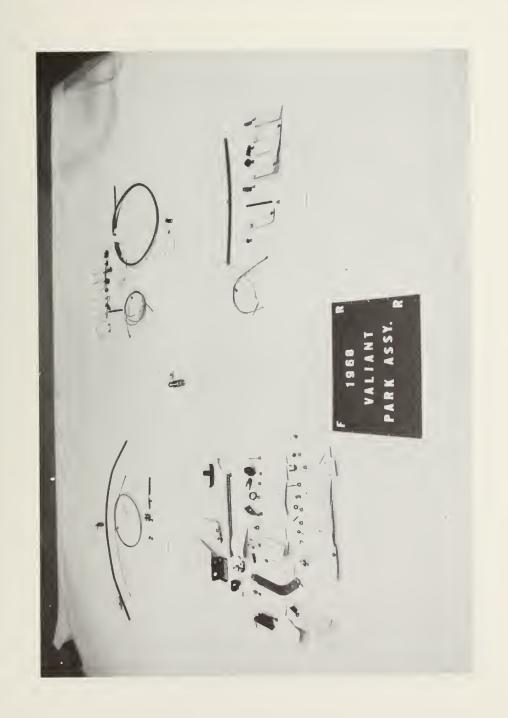


1968 CHRYSLER VALIANT MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



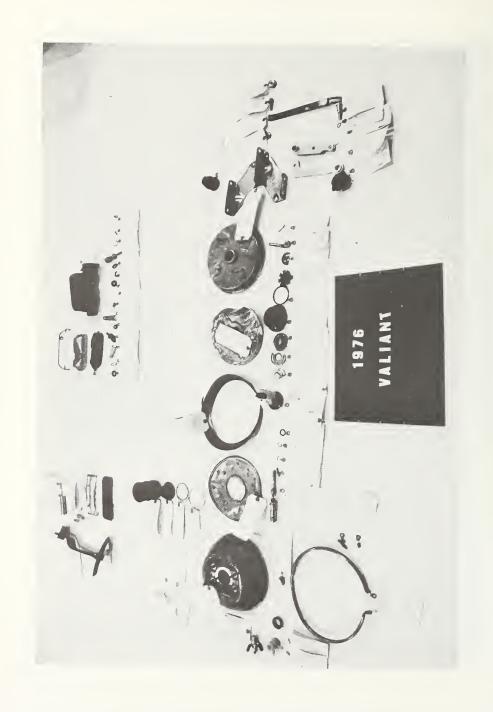
1968 CHRYSLER VALIANT FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE











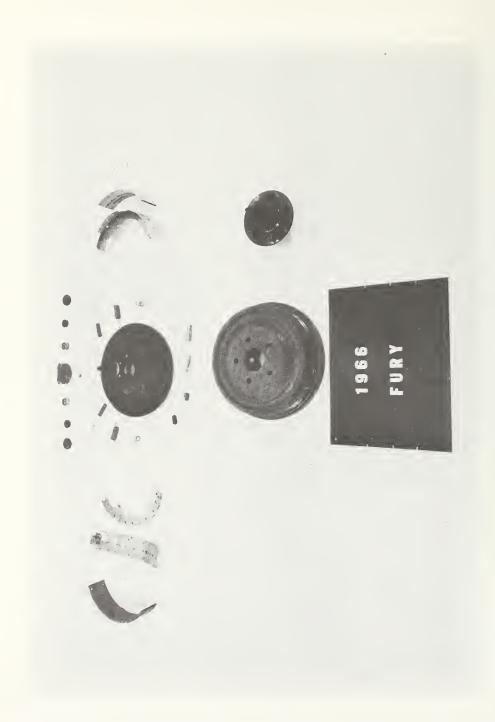
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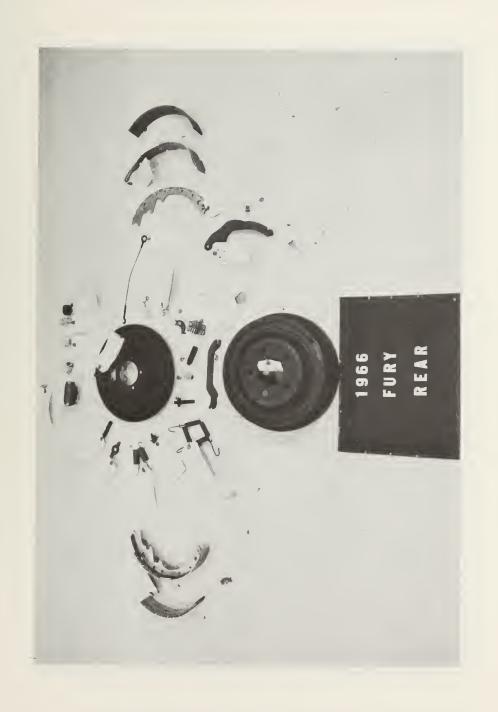


1976 CHRYSLER VALLANT FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE



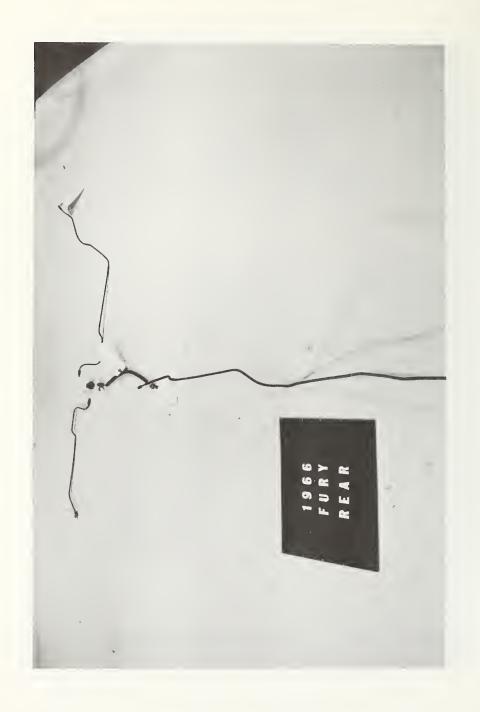






1966 CHRYSLER FURY MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY

1966 CHRYSLER FURY FRONT BRAKE HYD. LINES & HOSES



1966 CHRYSLER FURY PARK BRAKE ASSY & CABLES

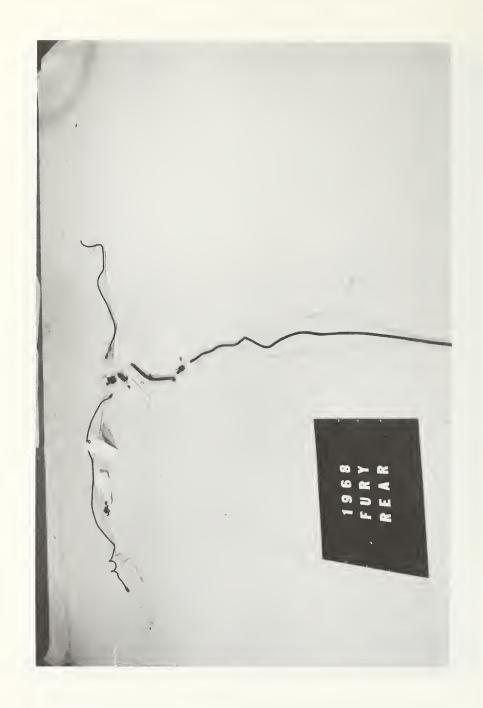




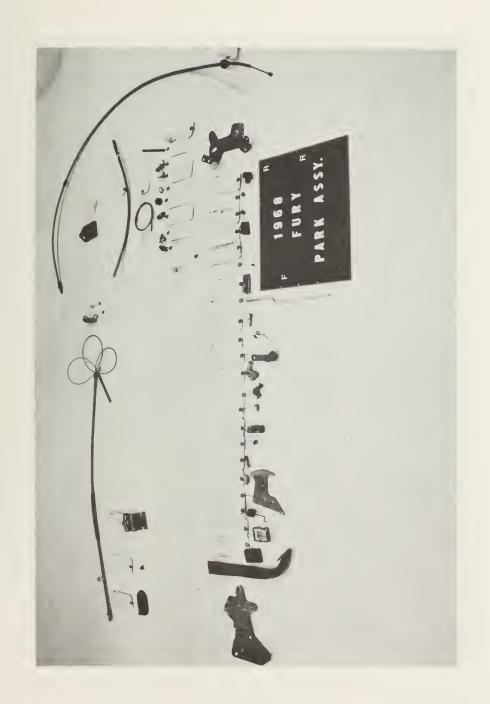
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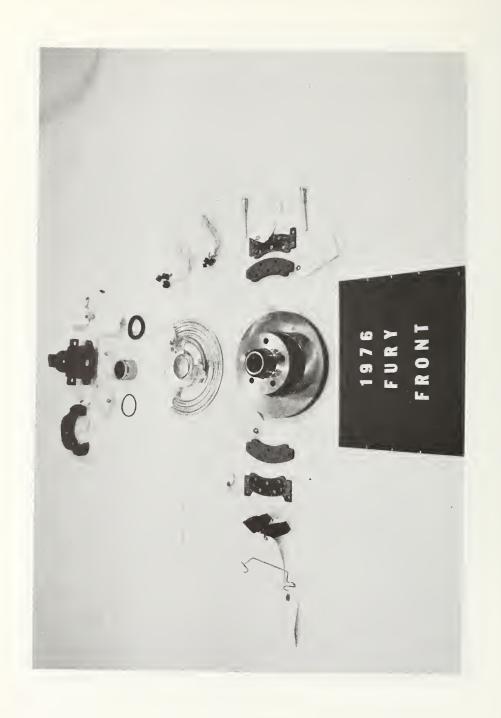


1968 CHRYSLER FURY FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE

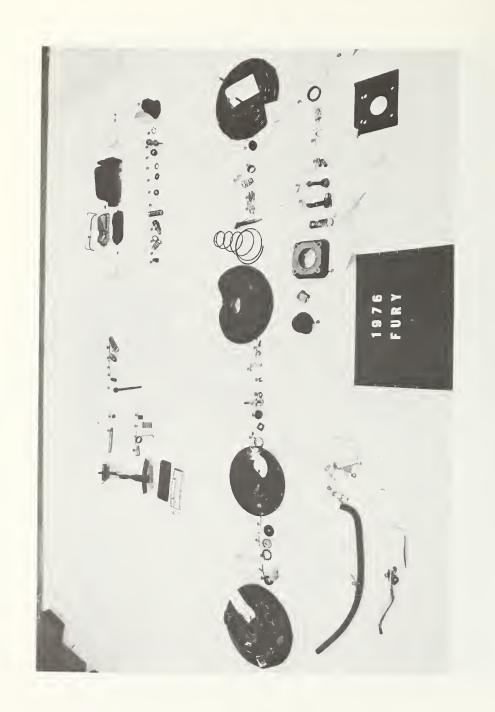


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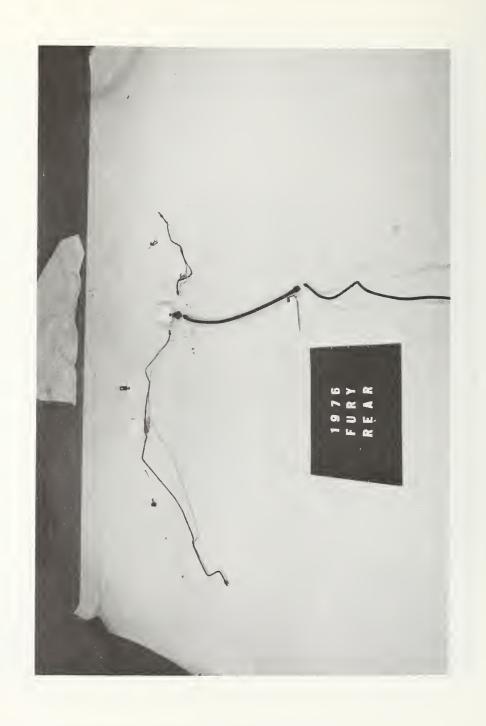


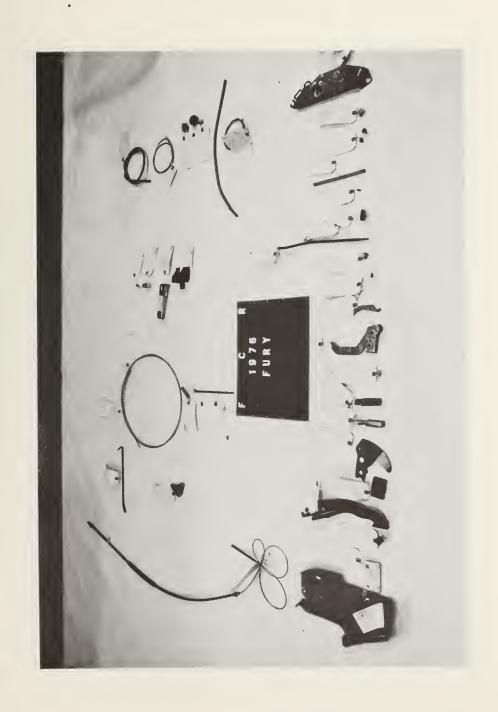


1976 CHRYSLER FURY MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



1976 CHRYSLER FURY FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE



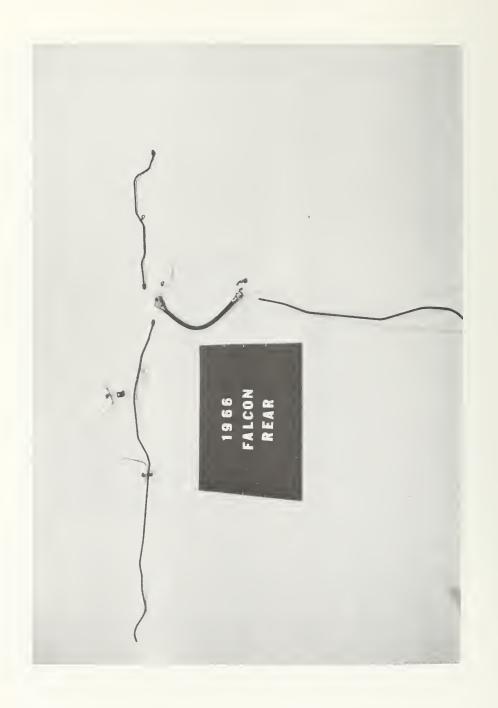






1966 FORD FALCON MASTER CYLINDER ASSY BRAKE PEDAL ASSY



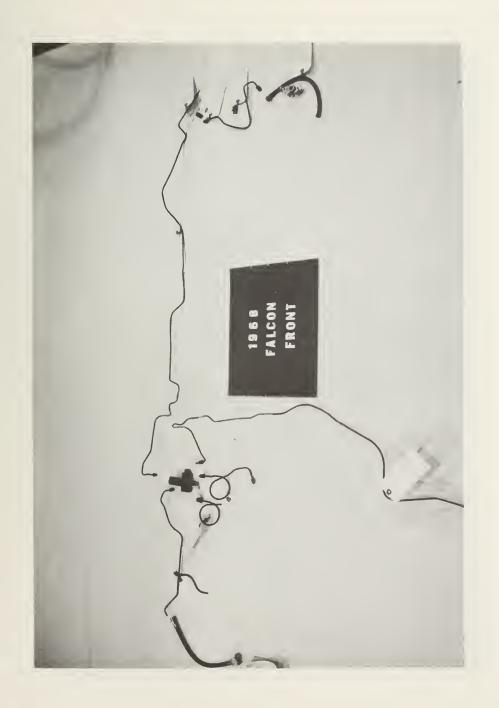




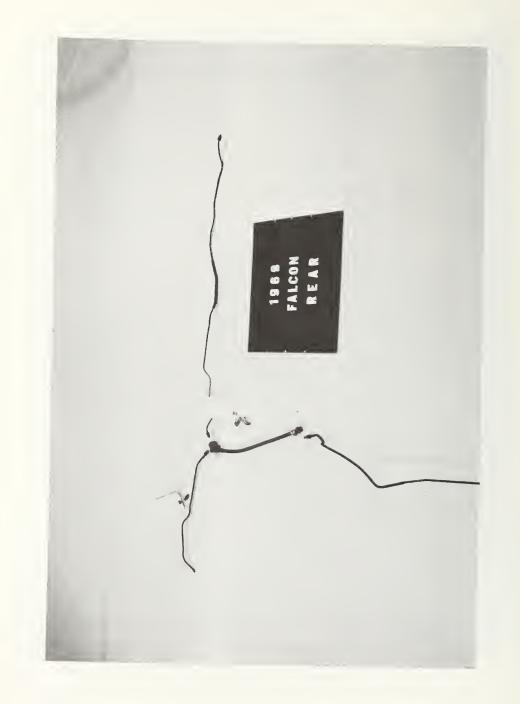




1968 FORD FALCON MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



1968 FORD FALCON FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE





B-69





1976 FORD MAVERICK MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



1976 FORD MAVERICK FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE







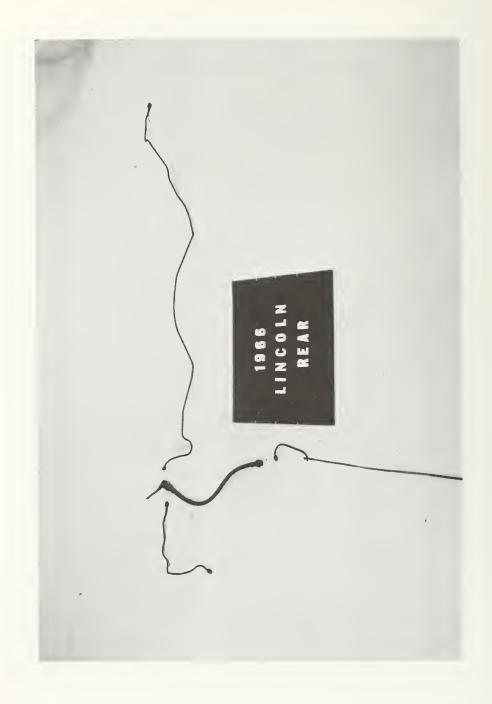
1966 FORD LINCOLN CONTINENT. REAR DRUM BRAKE ASSY



1966 FORD LINCOLN CONTINENTAL MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



1966 FORD LINCOLN CONTINENTAL, FRONT BRAKE HYD. LINES & COLORS & PRESSURE VALVES











1968 FORD LINCOLN CONTINENTAL MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



1968 FORD LINCOLN CONFINENTAL FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVES











1976 FORD LINCOLN CONTINENTAL.
MASTER CYLINDER ASSY
RRAKE PEDAL ASSY
HYD. POWER BOOSTER



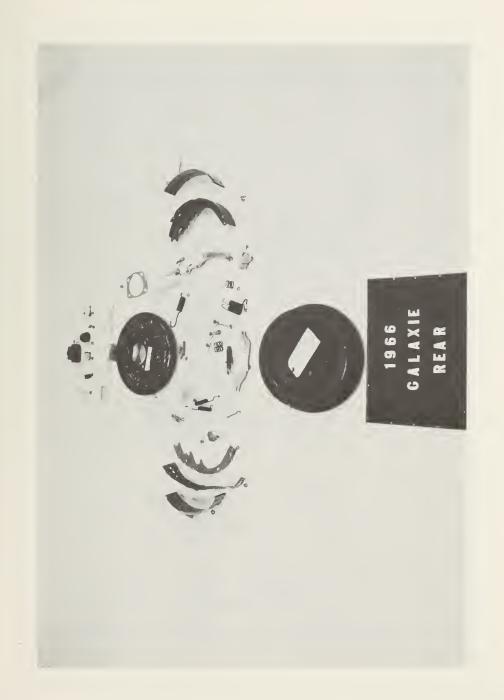
1976 FORD LINCOLN CONTINENTAL FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE



B-92

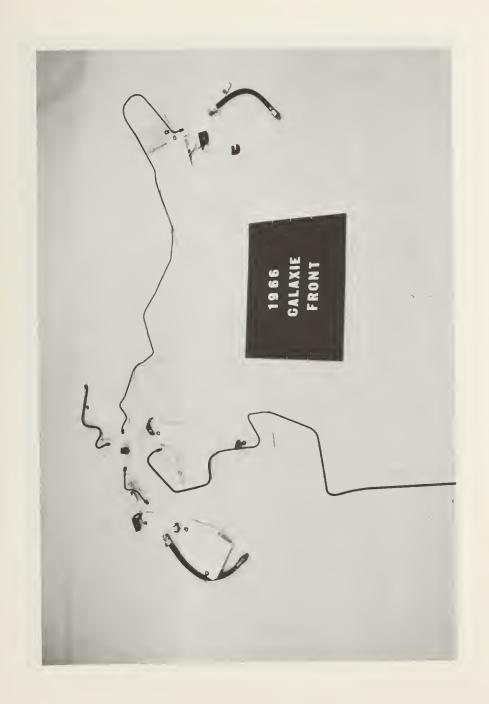




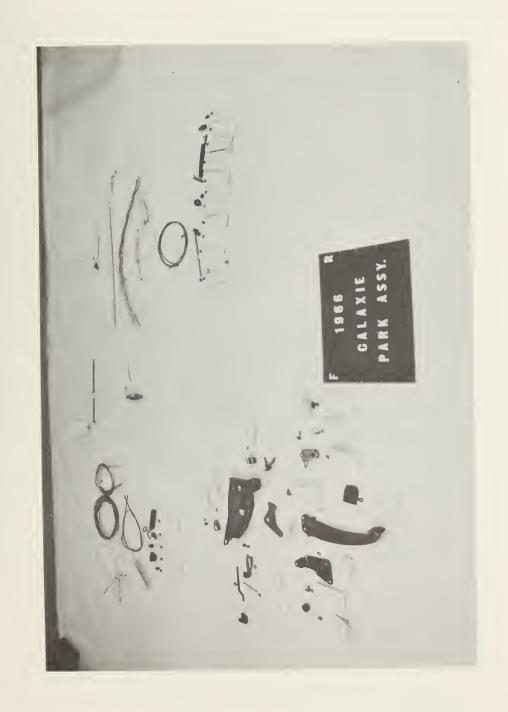




1966 FORD GALAXIE MASTER CYLINDER ASSY BRAKE PEDAL ASSY



1966 FORD GALAXIE REAR BRAKE HYD. LINES & HOSE









1968 FORD GALAXIE MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



1968 FORD GALAXIE FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE

1968 FORD GALAXIE REAR BRAKE HYD. LINES & HOSE









1976 FORD GALAXIE MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



1976 FORD GALAXIE FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE

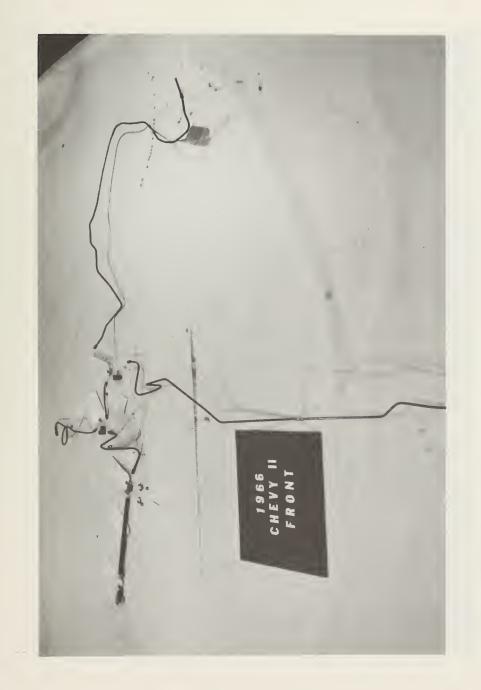








1966 GM CHEVROLET CHEVY II MASTER CYLINDER ASSY BRAKE PEDAL ASSY











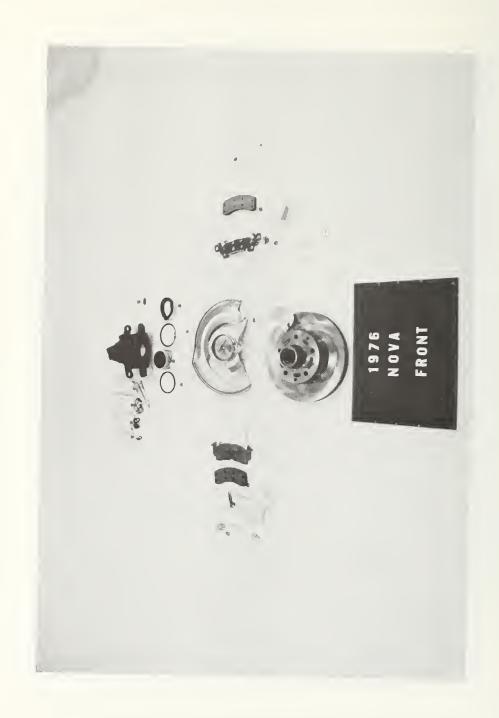


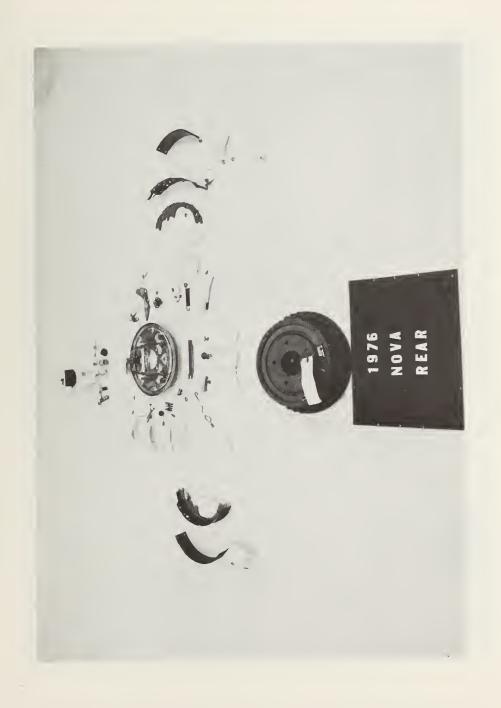
1968 GM CHEVROLET CHEVY II MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY

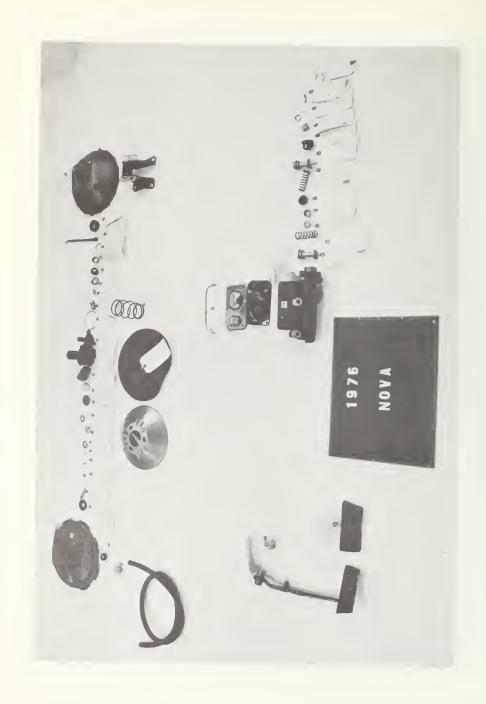
1968 GM CHEVROLET CHEVY II FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE











1976 GM CHEVROLET NOVA MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY

1976 GM CHEVROLET NOVA FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE



B-128









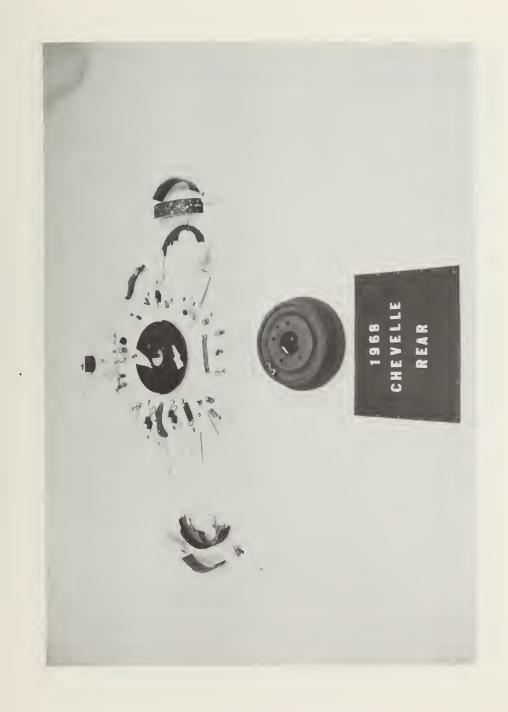
1966 GM CHEVROLET CHEVELLE MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY













1968 GM CHEVROLET CHEVELLE MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



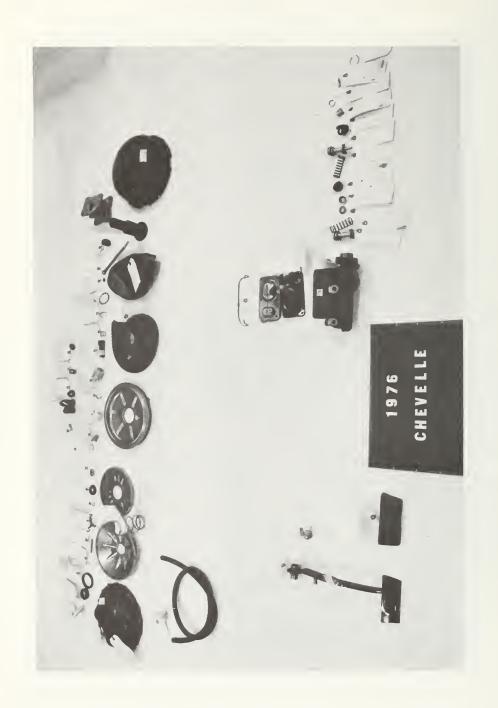
1968 GM CHEVROIET CHEVELLE FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE





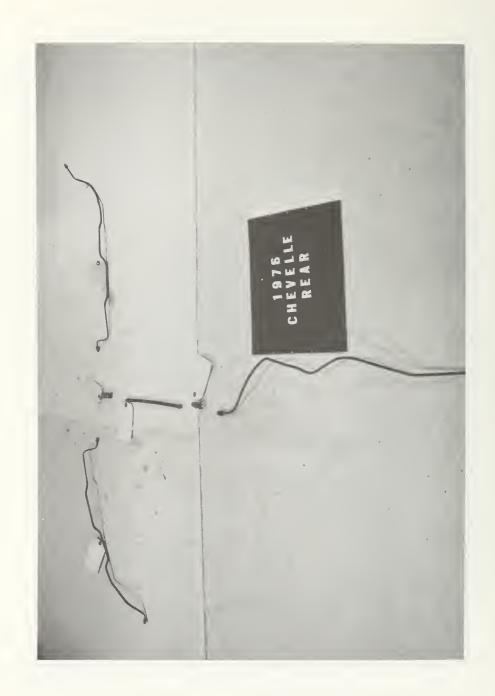






1976 GM CHEVROLET CHEVELLE MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY

1976 GM CHEVROLET CHEVELLE FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE

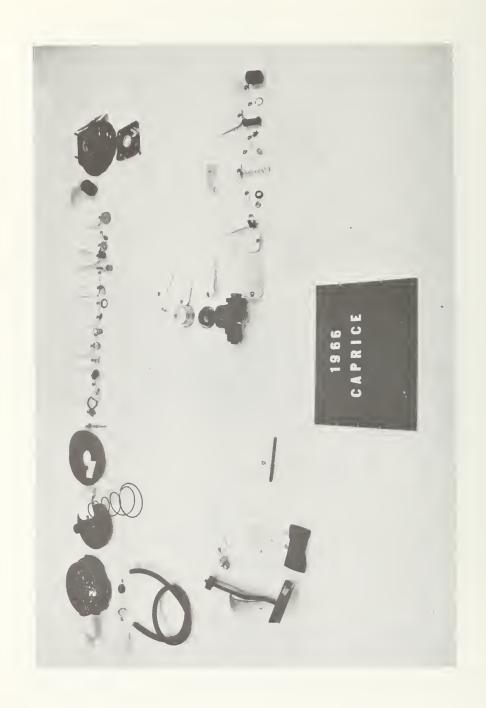


B-146









1966 GM CHEVROLET CAPRICE MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY

1966 GM CHEVROLET CAPRICE FRONT BRAKE HYD. LINES & HOSES

1966 GM CHEVROLET CAPRICE REAR BRAKE HYD. LINES & HOSE

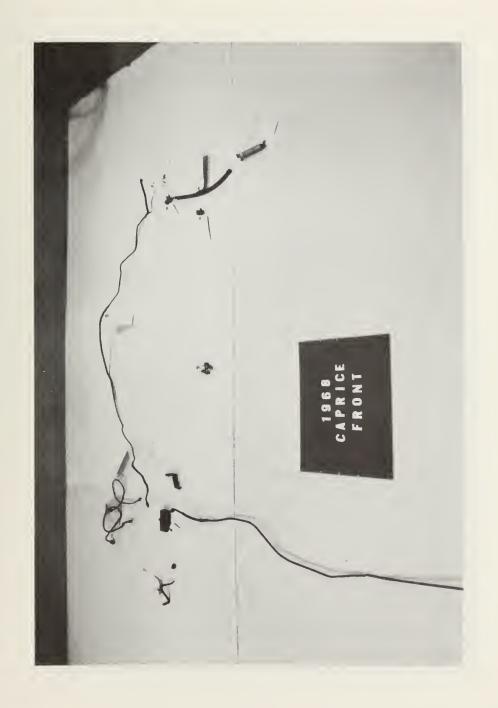








1968 GM CHEVROLET CAPRICE MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



1968 GM CHEVROLET CAPRICE FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE

1968 GM CHEVROLET CAPRICE REAR BRAKE HYD. LINES & HOSE









1976 GM CHEVROLET CAPRICE MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY

1976 GM CHEVROLET CAPRICE FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE

1976 GM CHEVROLET CAPRICE REAR BRAKE LINES & HOSE









1966 GM PONTIAC BONNEVILLE MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY













1968 GM PONTIAC BONNEVILLE MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY

1968 GM PONTIAC BONNEVILLE FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE









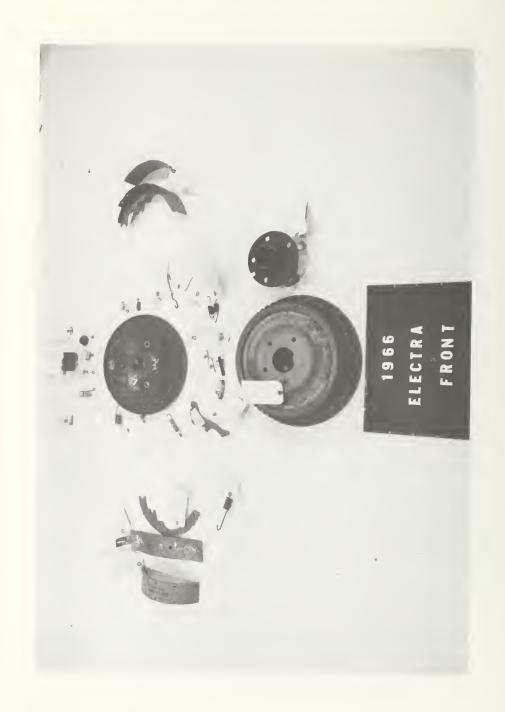


1976 GM PONTIAC BONNEVILLE MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



1976 GM PONTIAC BONNEVILLE REAR BRAKE HYD. LINES & HOSE

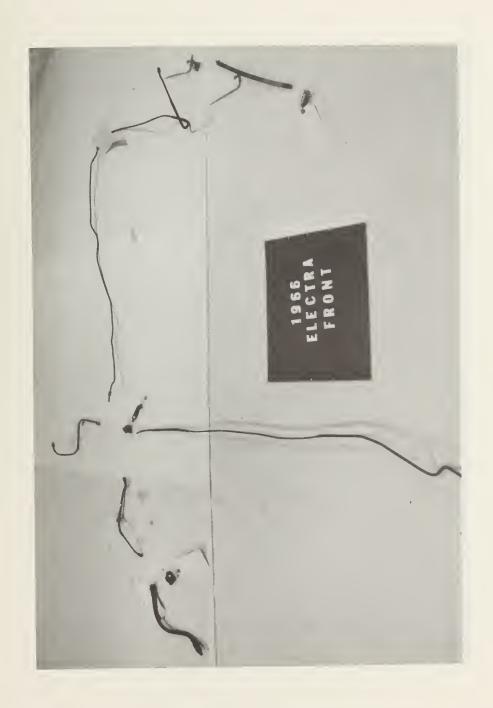








1966 GM BUICK ELECTRA MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



1966 GM BUICK ELECTRA FRONT BRAKE HYD. LINES & HOSES



1966 GM BUICK ELECTRA REAR BRAKE HYD. LINES & HCSE



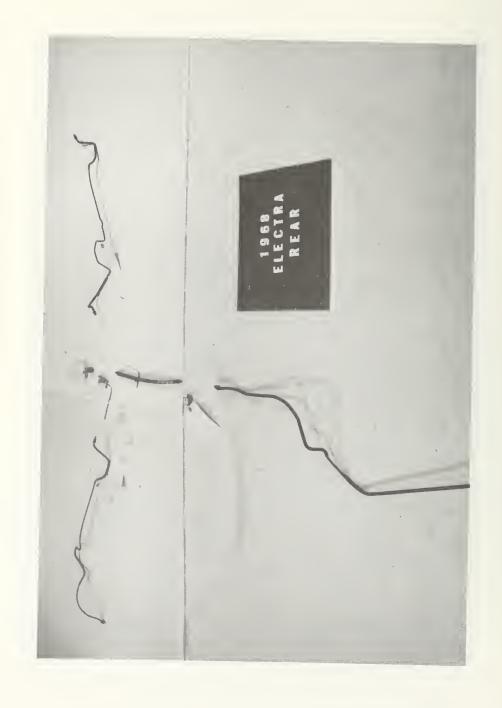






1968 GM BUICK ELECTRA MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY

1968 GM BUICK ELECTRA FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE

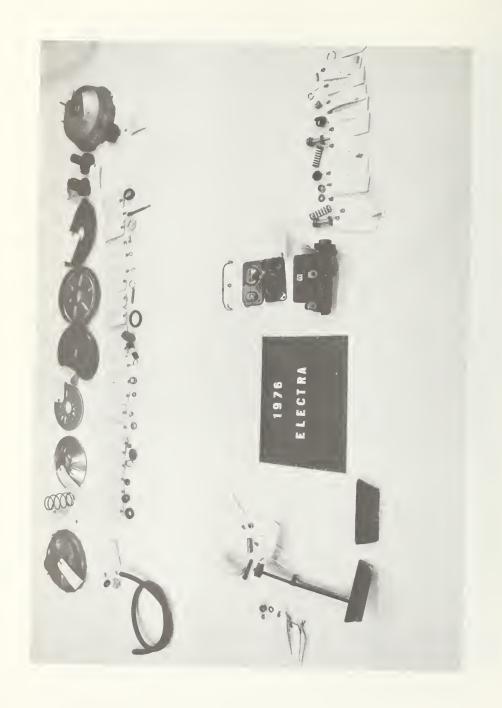


1968 GM BUICK ELECTRA REAR BRAKE HYD. LINES & HOSE





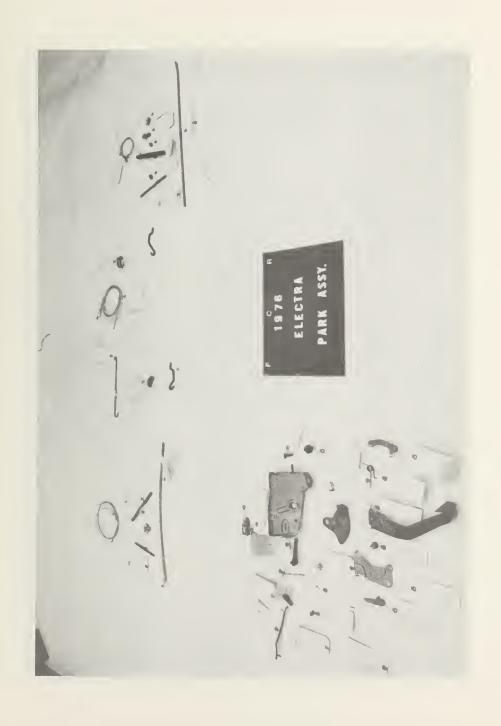




1976 GM BUICK ELECTRA MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY

1976 GM BUICK ELECTRA FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE

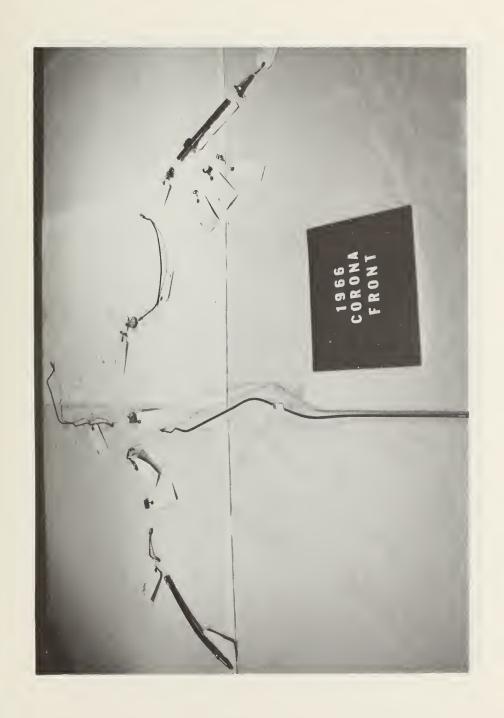
1976 GM BUICK ELECTRA REAR BRAKE HYD. LINES & HOSES











1966 TOYOTA CORONA REAR BRAKE HYD. LINES & HOSE







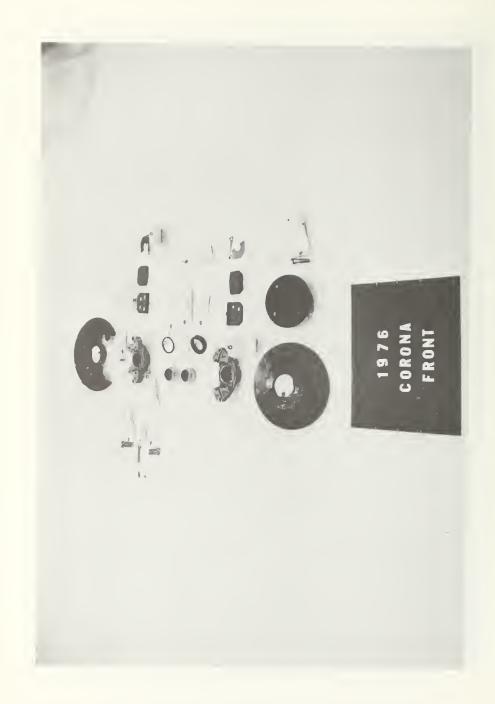


1968 TOYOTA CORONA MASTER CYLINDER ASSY BRAKE PEDAL ASSY

1968 TOYOTA CORONA FRONT BRAKE HYD. LINES & HOSES & PRESSURE VALVE







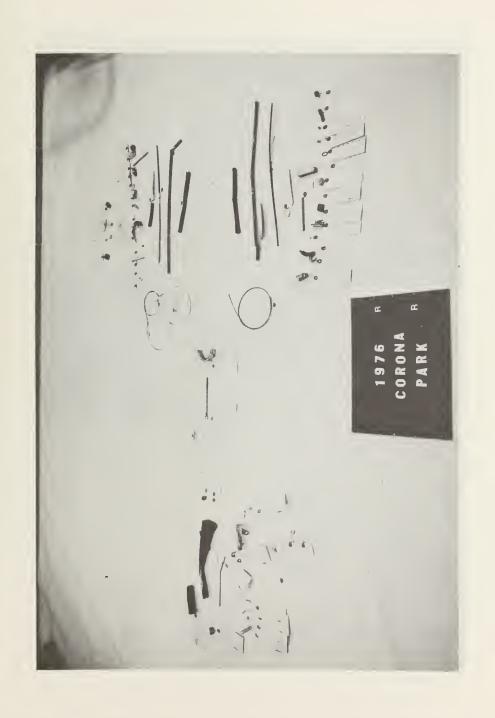




1976 TOYOTA CORONA MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



1976 TOYOTA CORONA REAR BRAKE HYD. LINES & HOSE





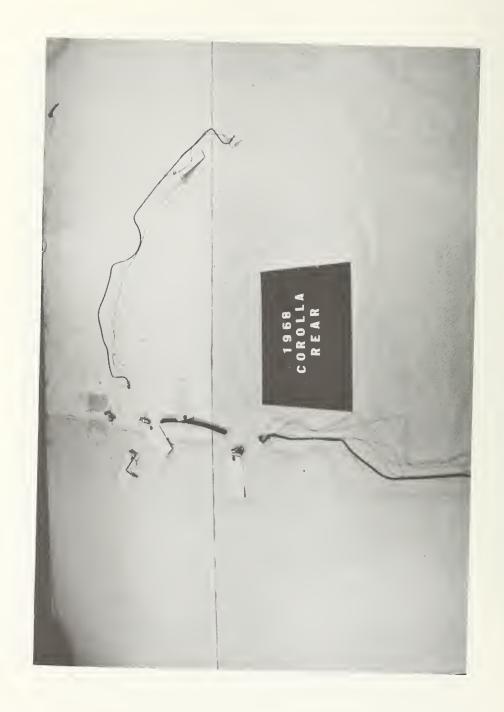


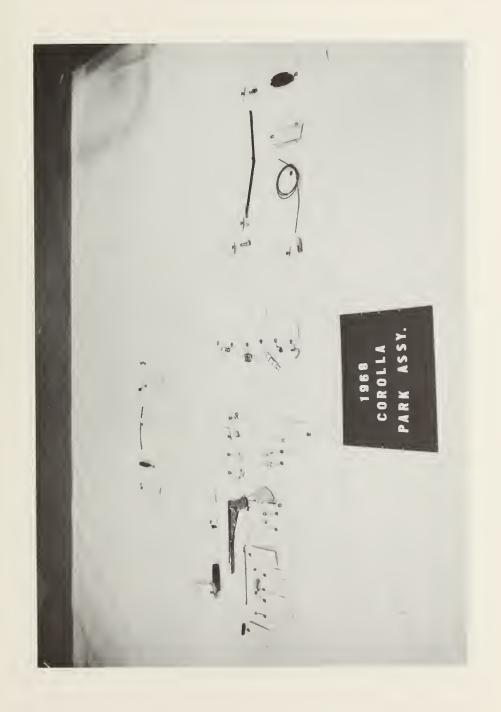


1968 TOYOTA COROLLA MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY



B-223











1976 TOYOTA COROLLA MASTER CYLINDER ASSY BRAKE PEDAL ASSY POWER BOOSTER ASSY













1966 VOLKSWAGEN BEETLE MASTER CYLINDER ASSY BRAKE PEDAL ASSY



1966 VOLKSWAGEN BEETLE REAR BRAKE LINES AND HOSES









1968 VOLKSWAGEN BEETLE MASTER CYLINDER ASSY BRAKE PEDAL ASSY



1969 VOLKSWAGEN BEETLE REAR BRAKE LINES & HOSES





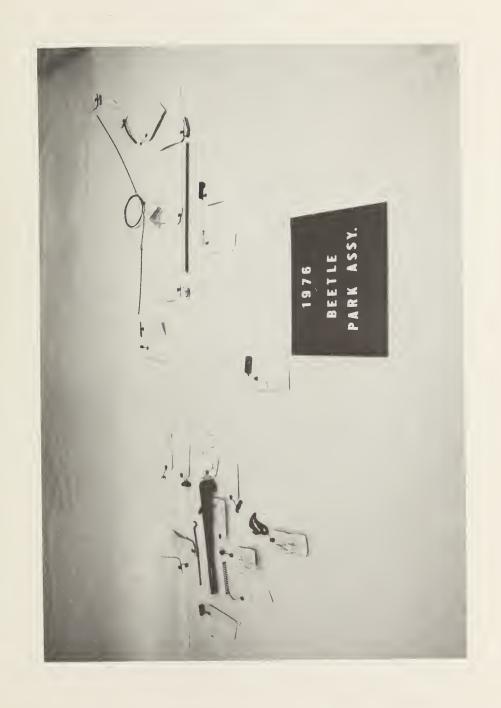




1976 VOLKSWAGEN BEETLE MASTER CYLINDER ASSY BRAKE PEDAL ASSY



1976 VOLKSWAGEN BEETLE REAR BRAKE LINES & HOSES



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